# Form **990**

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2018

Open to Public Inspection

| A F                            | or th     | e 201      | 8 calendar year, or tax year beginning , 2018, a  | and ending   |                                      |              | , 20         | !       |              |
|--------------------------------|-----------|------------|---|--------------|--------------------------------------|--------------|--------------|---------|--------------|
| <b>B</b> ch                    | eck if ap | oplicable: | C Name of organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER BOSTON, INC.  |              | D Employer i                         | dentifica    | ation num    | ber     |              |
|                                | Addre     |            | Doing Business As   |              | 04-210                               | 3551         |              |         |              |
|                                | 1 1       | change     | Number and street (or P.O. box if mail is not delivered to street address)  | Room/suite   | E Telephone                          | number       |              |         |              |
|                                | Initial   | return     | 316 HUNTINGTON AVENUE   |              | (617) 5                              | 36-78        | 300          |         |              |
|                                | Termi     | nated      | City or town, state or province, country, and ZIP or foreign postal code  |              |                                      |              |              |         |              |
|                                | Amen      |            | BOSTON, MA 02115  |              | <b>G</b> Gross rece                  | pts \$       | 84,          | 517     | ,923.        |
|                                | Applic    | cation     | F Name and address of principal officer: JAMES MORTON   |              | H(a) Is this a gi                    |              | n for        | Yes     | X No         |
|                                | a penan   | ng .       | 316 HUNTINGTON AVENUE, BOSTON, MA 02115   |              | subordinate <b>H(b)</b> Are all subo |              | luded?       | Yes     | □ No         |
| Π.                             | Гах-ех    | empt st    | atus: X 501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) or   | 527          |                                      |              | (see instruc | tions)  |              |
| J                              | Nebsi     | te: ►      | WWW.YMCABOSTON.ORG  |              | H(c) Group exe                       | mption nu    | mber >       |         |              |
| K                              | orm o     | of organ   | ization: X Corporation Trust Association Other  | L Year of fo | rmation: 1852 N                      |              |              | micile: | MA           |
| $\overline{}$                  | ırt I     |            | mmary   |              | L                                    |              |              |         |              |
|                                |           |            | describe the organization's mission or most significant activities: SEE SCH   | HEDULE O     |                                      |              |              |         |              |
| بو                             | •         | 2          |   |              |                                      |              |              |         |              |
| Governance                     |           |            |   |              |                                      |              |              |         |              |
| ern                            | 2         | Check      | this box if the organization discontinued its operations or disposed  | of more than | <br>25% of its net asse              | <br>te       |              |         |              |
| Š                              |           |            | er of voting members of the governing body (Part VI, line 1a)   |              |                                      | 3            |              |         | 25.          |
| ∞ಶ                             |           |            | er of independent voting members of the governing body (Part VI, line 1b)   |              |                                      |              |              |         | 25.          |
| ies                            |           |            | number of individuals employed in calendar year 2018 (Part V, line 2a)  |              |                                      | 5            |              | 3.      | 435.         |
| Activities                     |           |            |   |              |                                      | 6            |              |         | 754.         |
| Act                            |           |            | number of volunteers (estimate if necessary) unrelated business revenue from Part VIII, column (C), line 12   |              |                                      | 7a           | 3            |         | 7,237        |
|                                |           |            | nrelated business taxable income from Form 990-T, line 34   |              |                                      | 7b           |              |         | 3,548        |
|                                |           | ivet ui    | metated business taxable income from Form 990-1, line 34  | <del></del>  | Prior Year                           | 170          | Curr         | ent Ye  |              |
|                                | 8         | Contr      | butions and grants (Part VIII line 1b)  |              | 5,215,0                              | 11           |              |         | 2,203        |
| nne                            | 9         | Drogr      | butions and grants (Part VIII, line 1h)   | FOR          | 67,618,6                             |              |              |         | 7,640        |
| Revenue                        | 40        | Progra     | copy ment income (Part VIII, column (A) lines 3, 4, and 7d)  PUBLIC INS   | SPECTION -   | 665,0                                |              | 701          |         | 5,880        |
| Re                             | 10        | IIIVESI    | ment income (r art viii, column (A), lines 3, 4, and 7d).   |              | -114,9                               |              |              |         | 5,863        |
|                                |           |            | revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  |              | 73,383,8                             |              | 77           |         | ,860         |
|                                |           |            | revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)  |              | 73,303,0                             | 0.           | , , ,        | , 505   | ,000         |
|                                |           |            | s and similar amounts paid (Part IX, column (A), lines 1-3)   |              |                                      | 0.           |              |         |              |
|                                |           |            | its paid to or for members (Part IX, column (A), line 4)  |              | 43,725,3                             |              | 11           | 630     | ,226         |
| Expenses                       |           |            | es, other compensation, employee benefits (Part IX, column (A), lines 5-10).  |              | 43,723,3                             | 0.           | 44,          | , 033   | , 220        |
| Sen                            | 16a       | Protes     | ssional fundraising fees (Part IX, column (A), line 11e)  |              |                                      |              |              |         |              |
| Ë                              |           |            | fundraising expenses (Part IX, column (D), line 25) 1,960,473.  |              | 29,820,7                             | <u> </u>     | 21           | E 0.6   | 620          |
|                                |           |            | expenses (Part IX, column (A), lines 11a-11d, 11f-24e)  |              | 73,546,0                             |              |              |         | 620          |
|                                |           |            | expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)   |              | -162,2                               |              |              |         | 846          |
| <u>ب</u> ن                     | 19        | Rever      | nue less expenses. Subtract line 18 from line 12  |              |                                      |              |              |         | 1,014        |
| Net Assets or<br>Fund Balances |           |            |   | _            | Seginning of Current                 |              |              | of Yea  |              |
| sse                            | 20        |            | assets (Part X, line 16)  |              | 121,247,6                            |              |              |         | 180          |
| et A                           | 21        |            | liabilities (Part X, line 26)   | –            | 60,575,7                             |              |              |         | 8,839        |
|                                |           |            | seets or fund balances. Subtract line 21 from line 20   |              | 60,671,8                             | 53.          | 60,          | , 649   | 341          |
| Pa                             |           |            | gnature Block   |              |                                      |              |              |         |              |
|                                |           |            | of perjury, I declare that I have examined this return, including accompanying schedule complete. Declaration of preparer (other than officer) is based on all information of which |              |                                      | of my kr     | nowledge     | and be  | elief, it is |
|                                |           |            |   |              |                                      |              |              |         |              |
| Sig                            | n         |            | Signature of officer  |              | Date                                 |              |              |         |              |
| Her                            |           | '          | · ·   |              |                                      |              |              |         |              |
|                                | •         |            |   | ENT & CEC    | )                                    |              |              |         |              |
|                                |           |            | Type or print name and title  | I Dt-        |                                      | 7 7 5.       | TINI         |         |              |
| Paid                           |           |            | Type preparer's name Preparer's signature   | Date         | Check                                | <b>」</b> ''' | TIN          |         |              |
| Prep                           |           | THO        | MAS O CYR / homa O J  | 05/02/2      | 2019 self-emplo                      | ,            | P00651       |         |              |
|                                | Only      | Firm's     | name ▶ KPMG LLP   |              | Firm's EIN ▶                         |              | 556520       |         |              |
|                                |           | _          | address ▶ 60 SOUTH STREET BOSTON, MA 02111  |              | Phone no.                            | 617-         | -988-1       | 000     |              |
| May                            | the II    | RS dis     | cuss this return with the preparer shown above? (see instructions)  |              | <u> </u>                             | <u></u>      | X Ye         |         | No           |
| For                            | Paper     | rwork      | Reduction Act Notice, see the separate instructions.  |              |                                      |              | Forn         | n 990   | (2018)       |

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER 04-2103551 Form 990 (2018) Page 2 Part III Statement of Program Service Accomplishments Briefly describe the organization's mission: SEE SCHEDULE O. Did the organization undertake any significant program services during the year which were not listed on the If "Yes," describe these new services on Schedule O. 3 Did the organization cease conducting, or make significant changes in how it conducts, any program X No If "Yes," describe these changes on Schedule O. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. 4a (Code: ) (Expenses \$ 44,567,992. including grants of \$ ) (Revenue \$ 39,260,614. ) EACH YEAR, MORE THAN 181,000 MEMBERS AND PROGRAM PARTICIPANTS BENEFIT FROM A DIVERSE ARRAY OF PROGRAMS AND SERVICES SUCH AS HEALTH AND WELLNESS PROGRAMS, INSTRUCTIONAL FITNESS PROGRAMS, AQUATICS LEARN-TO-SWIM PROGRAMS, ADULT EDUCATION, COLLEGE AND CAREER PROGRAMS FOR TEENS, YOUTH DEVELOPMENT PROGRAMS, PROGRAMS FOR YOUTH AT RISK, SERVICES FOR SENIORS, TRANSITIONAL HOUSING FOR HOMELESS FAMILIES, AFFORDABLE GUEST ROOMS FOR TRAVELERS, AND CRITICALLY IMPORTANT INCOME-BASED HOUSING FOR SINGLE ADULTS. 4b (Code: ) (Expenses \$ 21,477,463. including grants of \$ ) (Revenue \$ 25,091,956. THE YMCA OF GREATER BOSTON HAS A LONG AND SUCCESSFUL HISTORY OF PROVIDING AFTER-SCHOOL AND SUMMER DEVELOPMENT, EDUCATIONAL, RECREATIONAL AND SOCIAL ACTIVITIES FOR YOUTH OF ALL AGES. OVER 3,600 CHILDREN ARE ENROLLED IN Y'S PRE-SCHOOL AND EARLY EDUCATION AND AFTER SCHOOL PROGRAMS, AND 10,000 CHILDREN PARTICIPATE IN SUMMER DAY AND RESIDENT CAMP PROGRAMS. THROUGH THE YMCA OF GREATER BOSTON'S YOUTH DEVELOPMENT INITIATIVE, THE YMCA WORKS WITH OVER 16,000 MIDDLE SCHOOL AGED AND TEENS EACH YEAR. 4c (Code: ) (Expenses \$ 2,743,324. including grants of \$ ) (Revenue \$ 2,577,833. ) THE YMCA OF GREATER BOSTON OFFERS AN ARRAY OF EDUCATION SERVICES TO LOW-INCOME INDIVIDUALS AND FAMILIES INCLUDING ADULT BASIC EDUCATION, COMPUTER LITERACY CLASSES, AND MORE THAN 500 PARTICIPANTS IN ENGLISH AS A SECOND LANGUAGE FOR RECENT IMMIGRANTS. THE Y PROVIDES COMPREHENSIVE JOB SKILLS TRAINING AND HELPS WITH PLACEMENT IN PERMANENT EMPLOYMENT POSITIONS FOR AS MANY AS 130 INDIVIDUALS EACH YEAR. 4d Other program services (Describe in Schedule O.)

including grants of \$ (Expenses \$ ) (Revenue \$

68,788,779. **4e** Total program service expenses ▶

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#### Part IV **Checklist of Required Schedules** Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Χ 1 Χ Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . . . . . . 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to Χ Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) Χ Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III , 5 Χ Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If Χ 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II . . . . . . . . . . Χ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," Χ Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or Χ 9 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V. . . . . . . 10 Χ If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," 11a Χ b Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more Χ c Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.......... Χ d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets Χ 11d e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X . . . . . . . f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses Χ the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X . . . . . . 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Χ b Was the organization included in consolidated, independent audited financial statements for the tax year? If Χ "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b Χ Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E......... 13 Χ 14a Did the organization maintain an office, employees, or agents outside of the United States?......... b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate Χ foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or Χ Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other 16 16 Χ Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on 17 Χ Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)........... Did the organization report more than \$15,000 total of fundraising event gross income and contributions on 18 Χ Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? 19 Χ Χ 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . . . . . . . . . . . . . . . b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? . . . . . . 20b Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or Χ domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . . . .

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| Part | Checklist of Required Schedules (continued)  |          |      |               |
|------|--|----------|------|---------------|
|      |  |          | Yes  | No            |
| 22   | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on  |          |      | _             |
|      | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22       |      | X             |
| 23   | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the  |          |      |               |
|      | organization's current and former officers, directors, trustees, key employees, and highest compensated  |          |      |               |
|      | employees? If "Yes," complete Schedule J   | 23       | Х    |               |
| 24 a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than  |          |      |               |
|      | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b  |          |      |               |
|      | through 24d and complete Schedule K. If "No," go to line 25a   | 24a      | Х    |               |
|      | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24b      |      | X             |
| С    | Did the organization maintain an escrow account other than a refunding escrow at any time during the year  |          |      | v             |
|      | to defease any tax-exempt bonds?   | 24c      |      | X<br>X        |
|      | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d      |      |               |
| 25 a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a      |      | Х             |
| h    | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior   | 25a      |      |               |
| b    | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?   |          |      |               |
|      | If "Yes," complete Schedule L, Part I  | 25b      |      | Х             |
| 26   | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any   |          |      |               |
|      | current or former officers, directors, trustees, key employees, highest compensated employees, or  |          |      |               |
|      | disqualified persons? If "Yes," complete Schedule L, Part II   | 26       |      | Χ             |
| 27   | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,   |          |      |               |
|      | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled  |          |      |               |
|      | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III   | 27       |      | X             |
| 28   | Was the organization a party to a business transaction with one of the following parties (see Schedule L,  |          |      |               |
|      | Part IV instructions for applicable filing thresholds, conditions, and exceptions):  |          |      |               |
|      | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28a      |      | X             |
| b    | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete   |          |      |               |
|      | Schedule L, Part IV  | 28b      |      | X             |
| С    | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)  |          |      | 3.7           |
|      | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV   | 28c      | Х    | X             |
| 29   | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>  | 29       | Λ    |               |
| 30   | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>                            | 20       |      | Х             |
| 31   | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N. Part I</i>  | 30<br>31 |      | X             |
| 32   | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes,"</i>   | 31       |      |               |
| 32   | complete Schedule N, Part II   | 32       |      | Х             |
| 33   | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |          |      |               |
|      | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33       |      | Χ             |
| 34   | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,   |          |      |               |
|      | or IV, and Part V, line 1  | 34       | Χ    |               |
| 35 a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a      | Х    |               |
| b    | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a  |          |      |               |
|      | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  | 35b      | Χ    |               |
| 36   | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable   |          |      |               |
|      | related organization? If "Yes," complete Schedule R, Part V, line 2  | 36       |      |               |
| 37   | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   |          |      |               |
|      | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37       |      | X             |
| 38   | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and   |          | Х    |               |
| Part | 19? Note. All Form 990 filers are required to complete Schedule O.  Statements Regarding Other IPS Filings and Tax Compliance.   | 38       | Λ    | <del></del> - |
| Part |  |          |      |               |
|      | Check if Schedule O contains a response or note to any line in this Part V   |          | Yes  | No            |
| 1 -  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   1a   179  |          | . 63 | 110           |
|      | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  |          |      |               |
|      | Did the organization comply with backup withholding rules for reportable payments to vendors and   |          |      |               |
| ·    | reportable gaming (gambling) winnings to prize winners?  | 1c       | Х    |               |
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| Par | Statements Regarding Other IRS Filings and Tax Compliance (continued)   |     |     |     |
|-----|---|-----|-----|-----|
|     |   |     | Yes | No  |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax   |     |     | i   |
|     | Statements, filed for the calendar year ending with or within the year covered by this return 2a 3,435                              |     |     |     |
| b   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?                      | 2b  | Х   |     |
|     | <b>Note</b> . If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)                   |     |     |     |
| 3a  | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                       | 3a  | Х   |     |
|     | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O                         | 3b  | Х   |     |
|     | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over,             |     |     |     |
| 74  | a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                  | 4a  |     | Х   |
| h   | If "Yes," enter the name of the foreign country:  |     |     |     |
|     | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).                 |     |     | i   |
| 5.2 | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                               | 5a  |     | Х   |
|     | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                    | 5b  |     | Х   |
|     | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   | 5c  |     |     |
|     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization                 |     |     |     |
| va  | solicit any contributions that were not tax deductible as charitable contributions?   | 6a  |     | Х   |
| h   |   | - u |     |     |
| D   | If "Yes," did the organization include with every solicitation an express statement that such contributions or                      | 6b  |     |     |
| 7   | gifts were not tax deductible?  | 0.0 |     |     |
|     | Organizations that may receive deductible contributions under section 170(c).   |     |     |     |
| а   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods                         | 7a  | Х   |     |
|     | and services provided to the payor?   | 7 b | X   |     |
|     | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                     | 7.0 |     |     |
| С   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was                            | 70  |     | Х   |
|     | required to file Form 8282?   | 7c  |     | 21  |
|     | If "Yes," indicate the number of Forms 8282 filed during the year   | 7.  |     | Х   |
|     | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                     | 7e  |     | X   |
|     | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                        | 7f  |     |     |
| _   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?    | 7g  |     |     |
|     | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?. | 7h  |     |     |
| 8   | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the                                |     |     |     |
|     | sponsoring organization have excess business holdings at any time during the year?  | 8   |     |     |
|     | Sponsoring organizations maintaining donor advised funds.   |     |     |     |
|     | Did the sponsoring organization make any taxable distributions under section 4966?  | 9a  |     |     |
|     | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?                                   | 9b  |     |     |
|     | Section 501(c)(7) organizations. Enter:   |     |     | i   |
|     | Initiation fees and capital contributions included on Part VIII, line 12  |     |     | i   |
|     | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b                                     |     |     | i   |
|     | Section 501(c)(12) organizations. Enter:  |     |     | i   |
|     | Gross income from members or shareholders   |     |     | i   |
| b   | Gross income from other sources (Do not net amounts due or paid to other sources  |     |     |     |
|     | against amounts due or received from them.)   |     |     |     |
|     | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                          | 12a |     |     |
|     | If "Yes," enter the amount of tax-exempt interest received or accrued during the year [12b]   |     |     | i   |
|     | Section 501(c)(29) qualified nonprofit health insurance issuers.  |     |     |     |
| а   | Is the organization licensed to issue qualified health plans in more than one state?  | 13a |     |     |
|     | <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.                            |     |     | i   |
| b   | Enter the amount of reserves the organization is required to maintain by the states in which  |     |     |     |
|     | the organization is licensed to issue qualified health plans  |     |     |     |
|     | Enter the amount of reserves on hand  |     |     | 3.7 |
|     | Did the organization receive any payments for indoor tanning services during the tax year?  | 14a |     | X   |
|     | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O · · · · · ·               | 14b |     |     |
| 15  | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or                       |     |     |     |
|     | excess parachute payment(s) during the year?  | 15  |     | X   |
|     | If "Yes," see instructions and file Form 4720, Schedule N.  |     |     |     |
| 16  | Is the organization an educational institution subject to the section 4968 excise tax on net investment income?                     | 16  |     | Х   |
|     | If "Yes," complete Form 4720, Schedule O.   |     |     |     |

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| Form 9 | 990 (2018) YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER 04-2103   | 551        | F      | Page 6   |
|--------|---|------------|--------|--|
| Par    | response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. S   | See in     | struc  | tions.   |
| 04     | Check if Schedule O contains a response or note to any line in this Part VI   |            | · · ·  | X  |
| Sect   | ion A. Governing Body and Management  |            | Yes    | No   |
|        | 1. 05   |            | res    | NO   |
| 1a     | Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. |            |        |  |
| b      | Enter the number of voting members included in line 1a, above, who are independent  |            |        |  |
| 2      | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with  | _          |        | 3.7  |
|        | any other officer, director, trustee, or key employee?  | 2          |        | X  |
| 3      | Did the organization delegate control over management duties customarily performed by or under the direct   | _          |        | 37   |
|        | supervision of officers, directors, or trustees, or key employees to a management company or other person?  | 3          |        | X  |
| 4      | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  | 4          |        |  |
| 5      | Did the organization become aware during the year of a significant diversion of the organization's assets?  | 5          |        | X  |
| 6      | Did the organization have members or stockholders?  | 6          |        |  |
| 7a     | Did the organization have members, stockholders, or other persons who had the power to elect or appoint   | _          |        | V  |
|        | one or more members of the governing body?  | 7a         |        | X  |
| b      | Are any governance decisions of the organization reserved to (or subject to approval by) members,   |            |        | X  |
|        | stockholders, or persons other than the governing body?   | 7b         |        |  |
| 8      | Did the organization contemporaneously document the meetings held or written actions undertaken during  |            |        |  |
|        | the year by the following:  | 0.0        | Х      |  |
| a      | The governing body?   | 8a<br>8b   | X      | <del>                                     </del> |
| b      | Each committee with authority to act on behalf of the governing body?   | OD         | 71     | <del>                                     </del> |
| 9      | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If</i> "Yes," provide the names and addresses in Schedule O   | 9          |        | X  |
| Secti  | ion B. Policies (This Section B requests information about policies not required by the Internal Revenue  | Code       | ·.)    |  |
|        |   |            | Yes    | No   |
| 10a    | Did the organization have local chapters, branches, or affiliates?  | 10a        | Х      |  |
|        | If "Yes," did the organization have written policies and procedures governing the activities of such chapters,  |            |        |  |
|        | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   | 10b        | X      |  |
| 11a    | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?   | 11a        | X      |  |
| b      | Describe in Schedule O the process, if any, used by the organization to review this Form 990.   |            |        |  |
| 12a    | Did the organization have a written conflict of interest policy? If "No," go to line 13   | 12a        | X      |  |
| b      | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give  |            |        |  |
|        | rise to conflicts?  | 12b        | X      |  |
| С      | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"   |            |        |  |
|        | describe in Schedule O how this was done  | 12c        | X      |  |
| 13     | Did the organization have a written whistleblower policy?   | 13         | Х      |  |
| 14     | Did the organization have a written document retention and destruction policy?  | 14         | Х      |  |
| 15     | Did the process for determining compensation of the following persons include a review and approval by  |            |        |  |
|        | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   | 150        | X      |  |
| a      | The organization's CEO, Executive Director, or top management official  | 15a<br>15b | X      | -  |
| b      | Other officers or key employees of the organization   | 135        |        |  |
| 16a    | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement  |            |        |  |
|        | with a taxable entity during the year?  | 16a        |        | X  |
| b      | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the  |            |        |  |
|        | organization's exempt status with respect to such arrangements?   | 16b        |        | <u></u>  |
| Sect   | ion C. Disclosure   |            |        |  |
| 17     | List the states with which a copy of this Form 990 is required to be filed ▶ MA, NH,  |            |        |  |
| 18     | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  | (Sec       | tion 5 | i01(c)   |

- - Other *(explain in Schedule O)* X Own website X Another's website X Upon request
- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- State the name, address, and telephone number of the person who possesses the organization's books and records ▶ PAUL FALVEY 316 HUNTINGTON AVENUE BOSTON, MA 02115 20

Form **990** (2018)

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#### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, **Independent Contractors**

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A)<br>Name and Title         | (B) Average hours per week (list any hours for related organizations below dotted line) | box,<br>office<br>or dir | unles | Pos<br>heck<br>ss pe | erson | e than contract Highest compensated employee | an | (D)  Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|-------------------------------|---|--------------------------|-------|----------------------|-------|--|----|--|--|--|
|                               |   |                          |       |                      |       | ă.   |    |  |  |  |
| (1)WILLIAM M. PARENT          | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER - CHAIR          | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (2)HOPE A. ALDRICH            | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER - VICE CHAIR     | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (3)ELIZABETH B. BURNETT       | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER - VICE CHAIR     | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (4)EVELYN KAUPP               | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER - VICE CHAIR     | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (5)MATT MCPHERRON             | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER - VICE CHAIR     | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (6)C. ANN MERRIFIELD          | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER - TREASURER      | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (7)WILLIAM I. HYUETT          | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER THRU 12/31/2018  | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (8) JONATHAN SAVOY            | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER                  | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (9)REZA AGHAMIRZADEH          | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER AS OF 01/25/2018 | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (10)WILLIAM H. ANDERSON       | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER                  | 0.  | X                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (11) DAN BROWNELL             | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER                  | 0.  | Х                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (12) DANIEL F. CONLEY         | 1.00  |                          |       |                      |       |  |    |  |  |  |
| BOARD MEMBER THRU 12/13/2018  | 0.  | X                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (13) JEFF CONWAY              | 1.00  |                          |       |                      |       |  |    |  | _  |  |
| BOARD MEMBER AS OF 09/27/2018 | 0.  | X                        |       |                      |       |  |    | 0.   | 0.   | 0.   |
| (14) JOSEPH FERRA             | 1.00  |                          |       |                      |       |  |    |  |  | _  |
| BOARD MEMBER                  | 0.  | X                        |       |                      |       |  |    | 0.   | 0.   | 0.   |

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| Part VII Section A. Officers, Directors, Tr     |   | ĺ    |      |                      |       |  |             |   |  |  |
|---|---|------|------|----------------------|-------|--|-------------|---|--|--|
| (A)<br>Name and title                           | (B) Average hours per week (list any hours for related organizations below dotted line) | box, | unle | Pos<br>heck<br>ss pe | erson | e than of the both Highest compensated or employee | an          | (D) Reportable compensation from the organization (W-2/1099-MISC) | Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
| 15) CHRISTOPHER D. FINCKE                       | 1.00  |      |      |                      |       | 8  |             |   |  |  |
| BOARD MEMBER                                    | † <u>-</u> 0.   | Х    |      |                      |       |  |             | 0.  | 0.   | C  |
| 16) BETTY FRANCISCO                             | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER                                    | †ō.   | Х    |      |                      |       |  |             | 0.  | 0.   | C  |
| 17) DAVID G. FUBINI                             | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER THRU 03/22/2018                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 18) LINA GALLOTTO                               | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER THRU 11/17/2018                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 19) NANCY D. GLENNON                            | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER                                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 20) NEIL HAYNES                                 | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER AS OF 09/27/2018                   | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 21) INGRID JACOBS                               | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER                                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 22) ANDRE JOHNSON                               | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER                                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 23) TERESA K. KOSTER                            | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER THRU 03/22/2018                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 24) DAVID MARSHALL                              | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER                                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 25) TARA MURPHY                                 | 1.00  |      |      |                      |       |  |             |   |  |  |
| BOARD MEMBER                                    | 0.  | Х    |      |                      |       |  |             | 0.  | 0.   | (  |
| 1b Sub-total                                    |   |      |      |                      |       |  | <b></b>     | 0.  | 0.   | С  |
| c Total from continuation sheets to Part VII, S | ection A  |      |      | : :                  |       |  | <b>&gt;</b> | 2,019,385.  | 0.   | 315,512  |
| d Total (add lines 1b and 1c)                   | •   |      |      |                      |       |  | •           | 2,019,385.  | 0.   | 315,512  |

|   |   |   | Yes | No |
|---|---|---|-----|----|
| 3 | Did the organization list any former officer, director, or trustee, key employee, or highest compensated  |   |     |    |
|   | employee on line 1a? If "Yes," complete Schedule J for such individual  | 3 | X   |    |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such |   |     |    |
|   | individual  | 4 | Х   |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual   |   |     |    |
|   | for services rendered to the organization? If "Yes," complete Schedule J for such person  | 5 |     | X  |

### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C)<br>Compensation |
|-------------------------------|-----------------------------|---------------------|
| ATTACHMENT 1                  |                             |                     |
|                               |                             |                     |
|                               |                             |                     |
|                               |                             |                     |
|                               |                             |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶

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| Part VII Section A. Officers, Directors, Tru   | ustees, Ke  | y Em                              | plo                   | yee                    | es,                            | and F                           | ligl                  | hest Compensat                       | ed Employees (d  | ontinue    | ed)  |     |
|--|---|-----------------------------------|-----------------------|------------------------|--------------------------------|---------------------------------|-----------------------|--------------------------------------|--|------------|--|-----|
| (A)<br>Name and title  | (B) Average hours per week (list any hours for    | box,                              | unles<br>er and       | heck<br>ss pe<br>d a d | ition<br>more<br>rson<br>irect | e than o<br>is both<br>or/trust | an<br>ee)             | (D) Reportable compensation from the | (E) Reportable compensation from related organizations | an<br>com  | ( <b>F)</b><br>stimated<br>nount of<br>other<br>pensatio |     |
|  | related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional trustee | Officer                | Key employee                   | Highest compensated employee    | Former                | organization<br>(W-2/1099-MISC)      | (W-2/1099-MISC)  | org<br>and | om the<br>anization<br>d related<br>anization            | i   |
| 26) CHARLAYNE MURRELL-SMITH  | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER   | 0.  | Х                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 27) JACK R. O'CONNOR   | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER THRU 03/22/2018   | 0.  | Х                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 28) REBEKAH SALWASSER  | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER AS OF 09/27/2018  | 0.  | X                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 29) DAN SHEEHAN  | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER THRU 09/21/2018   | 0.  | X                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 30) SHANIQUE SMITH   | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER AS OF 12/13/2018  | 0.  | X                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 31) NANCY STUART   | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER   | 0.  | Х                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 32) FREDERICK A. WANG  | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER   | 0.  | Х                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 33) BRIAN H. KAVOOGIAN   | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER THRU 12/13/2018   | 0.  | Х                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 34) KEVIN F. MALONE  | 1.00  |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| BOARD MEMBER THRU 02/2018  | 0.  | Х                                 |                       |                        |                                |                                 |                       | 0.                                   | 0.   |            |  | 0.  |
| 35) JAMES MORTON   | 40.00   |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| PRESIDENT & CEO  | 0.  |                                   |                       | Χ                      |                                |                                 |                       | 399,785.                             | 0.   |            | 44,2   | 82. |
| 36) ANN TIKKANEN   | 40.00   |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| EXECUTIVE VP & CFO THRU 09/18  | 0.  |                                   |                       | Χ                      |                                |                                 |                       | 190,548.                             | 0.   |            | 31,4   | 10. |
| 1b Sub-total   |   |                                   |                       |                        |                                |                                 | <b>•</b>              |                                      |  |            |  |     |
| c Total from continuation sheets to Part VII, S  | ection A  |                                   |                       |                        |                                |                                 | <b>&gt;</b>           |                                      |  |            |  |     |
| d Total (add lines 1b and 1c)  |   |                                   |                       |                        |                                |                                 | $\blacktriangleright$ |                                      |  |            |  |     |
| Total number of individuals (including but not reportable compensation from the organization)  | limited to t                                      |                                   | liste                 |                        |                                |                                 | re                    | ceived more than                     | \$100,000 of   |            |  |     |
|  |   |                                   | _                     |                        |                                |                                 |                       |                                      |  |            | Yes  | No  |
| 2 Did the constitution list and former office  |   |                                   | 4                     | 4 .                    | _                              |                                 |                       |                                      |  |            | 163  | NO  |
| 3 Did the organization list any former offic<br>employee on line 1a? If "Yes," complete Schede |   |                                   |                       |                        |                                |                                 |                       |                                      |  | 3          | Х  |     |
|  |   |                                   |                       |                        |                                |                                 |                       |                                      |  | 3          | 21   |     |
| 4 For any individual listed on line 1a, is the organization and related organizations groups.  | eater than  | \$15                              | 0,0                   | 00?                    | l If                           | "Yes                            | ,"                    | complete Schedu                      | le J for such  |            | v  |     |
| individual   |   |                                   |                       |                        |                                |                                 |                       |                                      |  | 4          | X  |     |
| 5 Did any person listed on line 1a receive or  |   |                                   |                       |                        |                                |                                 |                       |                                      |  | _          |  | 37  |
| for services rendered to the organization? If "Yo  | es," comple                                       | te Sch                            | nedu                  | ile J                  | for                            | such                            | per.                  | son                                  |  | 5          |  | Χ   |
| Section B. Independent Contractors   |   |                                   |                       |                        |                                |                                 |                       |                                      |  |            |  |     |
| 1 Complete this table for your five highest com  | pensated in                                       | ndepe                             | ende                  | ent o                  | con                            | tracto                          | rs t                  | nat received more                    | tnan \$100,000 o                                       | T          |  |     |

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C)<br>Compensation |
|-------------------------------|-----------------------------|---------------------|
|                               |                             |                     |
|                               |                             |                     |
|                               |                             |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶

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| Part VII Section A. Officers, Directors, Tru   | stees, Ke   | y Em   | plo             | yee  | es,           | and I                                      | Hig         | hest Compensat  | ed Employees (c  | ontinue                | ed)  |                   |
|--|---|--------|-----------------|------|---------------|--|-------------|---|--|------------------------|--|-------------------|
| (A)<br>Name and title  | (B) Average hours per week (list any hours for related organizations below dotted line) | box,   | not ch<br>unles | s pe | ition<br>more | e is or/trust<br>e is or/trust<br>employee | an          | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | com<br>fr<br>org<br>an | (F) stimated nount of other pensation the anizatio d related anizatior | f<br>on<br>n<br>d |
| ( 37) JARRETT ROYSTER  | 40.00   |        |                 |      |               |  |             |   |  |                        |  |                   |
| EXECUTIVE VP & COO   | 0.  |        |                 |      | Х             |  |             | 205,264.  | 0.   |                        | 32,1   | .63.              |
| ( 38) MARK STRAUBEL  | 40.00   |        |                 |      |               |  |             |   |  |                        |  |                   |
| EXECUTIVE VP & COO   | 0.  |        |                 |      | Х             |  |             | 179,202.  | 0.   |                        | 38,3   | 13.               |
| ( 39) AMY TURNER   | 40.00   |        |                 |      |               |  |             |   |  |                        |  |                   |
| EXECUTIVE VP & CCDO  | 0.  |        |                 |      | Χ             |  |             | 175,054.  | 0.   |                        | 37,5   | ,77.              |
| ( 40) JULIE LIMA   | 40.00   |        |                 |      |               |  |             |   |  |                        |  |                   |
| EXECUTITIVE VP OF DEVELOPMENT  | 0.  |        |                 |      |               | Х  |             | 173,154.  | 0.   |                        | 11,1   | .12.              |
| ( 41) MICHAEL FARRELL  | 40.00   |        |                 |      |               |  |             |   |  |                        |  |                   |
| VP OF FACILITY MANAGEMENT  | 0.  |        |                 |      |               | Х  |             | 145,458.  | 0.   |                        | 15,2   | 225.              |
| ( 42) KEITH HENDRICKS  | 40.00   |        |                 |      |               |  |             |   |  |                        |  |                   |
| VP OF ACTG AND FIN SYSTEMS   | 0.  |        |                 |      |               | Х  |             | 145,890.  | 0.   |                        | 34,4   | 130.              |
| ( 43) WENDY ZINN   | 40.00   |        |                 |      |               |  |             | ·   |  |                        |  |                   |
| VP OF ACDMIC ACHVMN & PRTNRSHP   | 0.  |        |                 |      |               | Х  |             | 138,756.  | 0.   |                        | 27,9   | 960.              |
| ( 44) MARION KELLY   | 40.00   |        |                 |      |               |  |             | ,   |  |                        |  |                   |
| SR. BRANCH EXECUTIVE DIRECTOR  | 0.  |        |                 |      |               | X  |             | 139,602.  | 0.   |                        | 18,9   | 947.              |
| ( 45) ELIZABETH TOLEDO CRUZ  | 40.00   |        |                 |      |               |  |             | ,   |  |                        | - , -  |                   |
| EXECUTIVE VP & COO THRU 7/6/18   | 0.  |        |                 |      |               |  | X           | 126,672.  | 0.   |                        | 24,0   | )93.              |
|  |   |        |                 |      |               |  |             | 120,072.  | 0.   |                        | 21,0   |                   |
|  |   |        |                 |      |               |  |             |   |  |                        |  |                   |
|  |   |        |                 |      |               |  |             |   |  |                        |  |                   |
|  |   |        |                 |      |               |  |             |   |  |                        |  |                   |
| 1b Sub-total c Total from continuation sheets to Part VII, So d Total (add lines 1b and 1c)  Total number of individuals (including but not reportable compensation from the organization) | ection A .<br>  | <br>   | liste           |      | <br>          |  | ><br>><br>> | ceived more than  | \$100,000 of   |                        |  |                   |
|  |   |        |                 |      |               |  |             |   |  |                        | Yes  | No                |
| 3 Did the organization list any former offic employee on line 1a? If "Yes," complete Schedu  |   |        |                 |      |               |  |             |   |  | 3                      | Х  |                   |
| For any individual listed on line 1a, is the sorganization and related organizations greaters.   | sum of rep  | ortab  | le c            | om   | pen           | satio                                      | n aı        | nd other compens  | sation from the  |                        |  |                   |
| individual   |   |        |                 |      |               |  |             |   |  | 4                      | Х  |                   |
| 5 Did any person listed on line 1a receive or  | accrue coi  | mpen   | satio           | on f | ron           | n any                                      | un          | related organization  | on or individual   |                        |  |                   |
| for services rendered to the organization? If "Ye  | es." complet  | te Sch | nedu            | le J | for           | such                                       | per         | son   |  | 5                      |  | X                 |

#### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address | (B) Description of services | (C)<br>Compensation |
|----------------------------------|-----------------------------|---------------------|
|                                  |                             |                     |
|                                  |                             |                     |
|                                  |                             |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶

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### Part VIII Statement of Revenue

|                           |         |   |               | <b>(A)</b><br>Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from ta under sections 512-514 |
|---------------------------|---------|---|---------------|-----------------------------|--|---|---|
| 2                         | 1a      | Federated campaigns 1a                                  |               |                             |  |   |   |
| 3                         | b       | Membership dues 1b                                      |               |                             |  |   |   |
| ₹                         | С       | Fundraising events 1c                                   | 1,395,262.    |                             |  |   |   |
| 8                         | d       | Related organizations 1d                                |               |                             |  |   |   |
| 5                         | е       | Government grants (contributions) 1e                    |               |                             |  |   |   |
| <u> </u>                  | f       | All other contributions, gifts, grants,                 |               |                             |  |   |   |
| 5                         |         | and similar amounts not included above . 1f             | 5,126,941.    |                             |  |   |   |
| and Other Similar Amounts | g       | Noncash contributions included in lines 1a-1f: \$       | 35,157.       | 6 522 202                   |  |   |   |
|                           | h       | Total. Add lines 1a-1f                                  | Business Code | 6,522,203.                  |  |   |   |
| •                         | _       | PROGRAM FEES  | 624100        | 29,833,571.                 | 26,226,334.                            | 3,607,237.                              |   |
|                           | 2a      | AFFORDABLE HEALTH & WELLNESS PROGRAMS                   | 624100        | 27,161,166.                 | 27,161,166.                            | 3,007,207.                              |   |
|                           | D       | CONTRACT WITH FEDERAL & STATE GOVN'TS                   | 624100        | 11,012,135.                 | 11,012,135.                            |   |   |
|                           | q       | OTHER REVENUES  | 624100        | 2,530,768.                  | 2,530,768.                             |   |   |
|                           | e       |   |               |                             |  |   |   |
| ,                         | f       | All other program service revenue                       |               |                             |  |   |   |
| $\perp$                   | g       | Total. Add lines 2a-2f                                  | ▶             | 70,537,640.                 |  |   |   |
|                           | 3       | Investment income (including dividence                  | ds, interest, |                             |  |   |   |
|                           |         | and other similar amounts)                              | ▶             | 317,886.                    |  |   | 317,88  |
|                           | 4       | Income from investment of tax-exempt bond               | •             | 0.                          |  |   |   |
|                           | 5       | Royalties   | (ii) Personal | 0.                          |  |   |   |
|                           |         | (I) Neal  | (II) Personal |                             |  |   |   |
|                           | 6a      | Gross rents   |               |                             |  |   |   |
|                           | b       | Less: rental expenses                                   |               |                             |  |   |   |
|                           | c<br>d  | Rental income or (loss)                                 |               | 0.                          |  |   |   |
|                           | и<br>7а | Net rental income or (loss)                             | (ii) Other    | 0.                          |  |   |   |
|                           | , u     | assets other than inventory 6,878,636.                  |               |                             |  |   |   |
|                           | b       | Less: cost or other basis                               |               |                             |  |   |   |
|                           | D       | and sales expenses 6,599,642.                           |               |                             |  |   |   |
|                           | С       | Gain or (loss)  |               |                             |  |   |   |
|                           |         | Net gain or (loss)                                      | ▶             | 278,994.                    |  |   | 278,99  |
|                           | 8a      | Gross income from fundraising                           |               |                             |  |   |   |
|                           |         | events (not including \$1,395,262.                      |               |                             |  |   |   |
|                           |         | of contributions reported on line 1c).                  |               |                             |  |   |   |
|                           |         | See Part IV, line 18 a                                  | 207,590.      |                             |  |   |   |
|                           | b       | Less: direct expenses b                                 | 326,192.      |                             |  |   |   |
|                           | С       | Net income or (loss) from fundraising events            |               | -118,602.                   |  |   | -118,60   |
|                           | 9a      | Gross income from gaming activities.                    | F0.000        |                             |  |   |   |
|                           |         | See Part IV, line 19 a                                  | 53,968.       |                             |  |   |   |
|                           |         | Less: direct expenses                                   | 22,229.       | 31,739.                     |  |   | 31,73   |
|                           |         | Net income or (loss) from gaming activities.            |               | 31,139.                     |  |   | 31,73   |
| 1                         | 0a      | Gross sales of inventory, less returns and allowances a | 0.            |                             |  |   |   |
|                           | b       | Less: cost of goods sold b                              | 0.            |                             |  |   |   |
|                           | C       | Net income or (loss) from sales of inventory.           | ▶             | 0.                          |  |   |   |
|                           |         | Miscellaneous Revenue                                   | Business Code |                             |  |   |   |
| 1                         | 1a      |   |               |                             |  |   |   |
| '                         | b       |   |               |                             |  |   |   |
|                           | c       |   |               |                             |  |   |   |
|                           | d       | All other revenue                                       |               |                             |  |   |   |
|                           |         |   | ▶             | 0.                          |  |   |   |

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# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

|          | Check if Schedule O contains a resp  | onse or note to any line  |   |                                    |                         |
|----------|--|---------------------------|---|------------------------------------|-------------------------|
| Do       | not include amounts reported on lines 6b, 7b,  | (A) Total expenses        | (B) Program service                     | (C) Management and                 | (D)                     |
|          | 9b, and 10b of Part VIII.  | Total expenses            | Program service expenses                | Management and<br>general expenses | Fundraising<br>expenses |
| 1        | Grants and other assistance to domestic organizations  |                           |   |                                    |                         |
|          | and domestic governments. See Part IV, line 21   | 0.                        |   |                                    |                         |
| 2        | Grants and other assistance to domestic  |                           |   |                                    |                         |
|          | individuals. See Part IV, line 22  | 0.                        |   |                                    |                         |
| 3        | Grants and other assistance to foreign   |                           |   |                                    |                         |
|          | organizations, foreign governments, and foreign  |                           |   |                                    |                         |
|          | individuals. See Part IV, lines 15 and 16  | 0.                        |   |                                    |                         |
| 4        | Benefits paid to or for members  | 0.                        |   |                                    |                         |
| 5        | Compensation of current officers, directors,   | 1,333,597.                | 534,058.                                | 421,935.                           | 377,604.                |
|          | trustees, and key employees  | 1,333,397.                | 334,030.                                | 421,933.                           | 377,004.                |
| 6        | Compensation not included above, to disqualified   |                           |   |                                    |                         |
|          | persons (as defined under section 4958(f)(1)) and  | 0.                        |   |                                    |                         |
| 7        | persons described in section 4958(c)(3)(B)   | 35,458,212.               | 33,656,004.                             | 730,532.                           | 1,071,676.              |
|          |  | 33/130/212.               | 33,030,001.                             | 7307332.                           | 1,011,010.              |
| 8        | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)                                   | 2,201,899.                | 1,717,150.                              | 451,313.                           | 33,436.                 |
| •        | ` ' ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `  | 2,154,437.                | 1,658,375.                              | 444,968.                           | 51,094.                 |
|          | Other employee benefits  | 3,491,081.                | 2,949,399.                              | 469,090.                           | 72,592.                 |
| 10<br>11 | Payroll taxes  | , , , , , , , , , , , , , | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,                                 | ,                       |
|          | Management   | 0.                        |   |                                    |                         |
|          | ) Legal  | 325,957.                  | 20,380.                                 | 305,577.                           |                         |
|          | Accounting   | 200,833.                  | •                                       | 200,833.                           |                         |
|          | Lobbying   | 128,025.                  |   | 128,025.                           |                         |
|          | Professional fundraising services. See Part IV, line 17  | 0.                        |   |                                    |                         |
|          | f Investment management fees   | 81,585.                   |   | 81,585.                            |                         |
|          | Other. (If line 11g amount exceeds 10% of line 25, column  |                           |   |                                    |                         |
|          | (A) amount, list line 11g expenses on Schedule O.)   | 1,909,807.                | 1,601,218.                              | 128,765.                           | 179,824.                |
| 12       | Advertising and promotion  | 724,693.                  | 604,061.                                | 60,508.                            | 60,124.                 |
| 13       | Office expenses  | 309,566.                  | 231,826.                                | 69,495.                            | 8,245.                  |
| 14       | Information technology   | 794,473.                  | 653,807.                                | 115,760.                           | 24,906.                 |
| 15       | Royalties  | 0.                        |   |                                    |                         |
| 16       | Occupancy  | 13,396,611.               | 13,273,103.                             | 85,000.                            | 38,508.                 |
| 17       | Travel   | 742,332.                  | 717,549.                                | 24,783.                            |                         |
| 18       | Payments of travel or entertainment expenses   |                           |   |                                    |                         |
|          | for any federal, state, or local public officials  | 0.                        | 600 706                                 | 04.011                             | 40.464                  |
| 19       | Conferences, conventions, and meetings   | 690,171.                  | 622,796.                                | 24,911.                            | 42,464.                 |
| 20       | Interest   | 674,646.                  |   | 674,646.                           |                         |
| 21       | Payments to affiliates   | 4,880,550.                | 4,494,443.                              | 386,107.                           |                         |
| 22       | Depreciation, depletion, and amortization  | 612,591.                  | 559,372.                                | 53,219.                            |                         |
| 23       | Insurance  | 012,391.                  | 339,372.                                | 33,219.                            |                         |
| 24       | Other expenses. Itemize expenses not covered   |                           |   |                                    |                         |
|          | above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column                                    |                           |   |                                    |                         |
|          | (A) amount, list line 24e expenses on Schedule O.)   |                           |   |                                    |                         |
|          | PROGRAM EXPENSES   | 2,080,339.                | 2,080,339.                              |                                    |                         |
|          | EQUIP EXPNDBL LEASE/MAINT  | 1,903,561.                | 1,809,557.                              | 94,004.                            |                         |
| _        | PROG FOOD & PERSONNEL SUPP   | 1,605,342.                | 1,605,342.                              | ,                                  |                         |
| •        | NATIONAL SUPPORT   | 535,538.                  | . ,                                     | 535,538.                           |                         |
|          | All other expenses   | , ,                       |   | •                                  |                         |
|          | Total functional expenses. Add lines 1 through 24e   | 76,235,846.               | 68,788,779.                             | 5,486,594.                         | 1,960,473.              |
|          | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and |                           |   |                                    | •                       |
|          | fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)   | 0.                        |   |                                    | Form <b>990</b> (2018)  |

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# Part X Balance Sheet

|               |          | Check if Schedule O contains a response o  | r note     | e to any line in this Pa | art X             |          |              |
|---------------|----------|--|------------|--------------------------|-------------------|----------|--------------|
|               |          | ·  |            | ,                        | (A)               |          | (B)          |
|               | 1        |  |            |                          | Beginning of year |          | End of year  |
|               | 1        | Cash - non-interest-bearing  |            |                          | 0.<br>4,853,114.  | -        | 0.           |
|               | 2        | Savings and temporary cash investments   |            |                          |                   | 2        | 7,148,231.   |
|               | 3        | Pledges and grants receivable, net   |            |                          | 1,231,077.        | 3        | 971,219.     |
|               | 4        | Accounts receivable, net   |            |                          | 3,219,031.        | 4        | 3,066,149.   |
|               | 5        | Loans and other receivables from current and t   |            |                          |                   |          |              |
|               |          | trustees, key employees, and highest co  |            |                          | 0                 |          |              |
|               | _        | Complete Part II of Schedule L  Loans and other receivables from other disqualified personal schedule. |            | defined under certical   | 0.                | 5        | 0.           |
|               | 6        | 4958(f)(1)), persons described in section 4958(c)(3)(B),   | and o      | contributing employers   |                   |          |              |
|               |          | and sponsoring organizations of section 501(c)(9) volu   | ntary e    | employees' beneficiary   | 0                 |          |              |
| S.            |          | organizations (see instructions). Complete Part II of Sche   |            |                          | 0.<br>13,900,071. |          | 0.           |
| Assets        | 7        | Notes and loans receivable, net  |            |                          |                   | 7        | 14,401,343.  |
| As            | 8        | Inventories for sale or use  |            |                          | 0.                | 8        | 0.           |
|               | 9        | Prepaid expenses and deferred charges  |            |                          | 0.                | 9        | 0.           |
|               | 10 a     | Land, buildings, and equipment: cost or  |            | 154 564 500              |                   |          |              |
|               |          | other basis. Complete Part VI of Schedule D  | 10a        | 154,564,500.             | 00 500 363        |          | 70 700 416   |
|               |          | Less: accumulated depreciation   | 10b        | 74,842,084.              | 82,528,363.       |          |              |
|               | 11       | Investments - publicly traded securities   |            |                          | 15,105,232.       | 11       | 13,311,959.  |
|               | 12       | Investments - other securities. See Part IV, line 11   |            |                          | 0.<br>0.          | 12       | 0.           |
|               | 13       | Investments - program-related. See Part IV, line 11  |            |                          | 0.                | 13       | 0.           |
|               | 14       | Intangible assets  |            |                          | 410,741.          | 14       | 476,863.     |
|               | 15       | Other assets. See Part IV, line 11   |            |                          | 121,247,629.      | 15       | 119,098,180. |
| _             | 16       | Total assets. Add lines 1 through 15 (must equal   |            |                          | 4,731,928.        | 16<br>17 | 4,360,965.   |
|               | 17<br>18 | Accounts payable and accrued expenses  |            |                          | 0.                | 18       | 0.           |
|               | 19       | Grants payable   |            |                          | 1,254,181.        | 19       | 946,288.     |
|               | 20       | Deferred revenue   |            |                          | 47,986,918.       | 20       | 46,787,439.  |
|               | 21       | Escrow or custodial account liability. Complete Pa   | rt IV c    | of Schedule D            | 0.                | 21       | 0.           |
| S             | 22       | Loans and other payables to current and for  |            |                          |                   |          |              |
| Liabilities   |          | trustees, key employees, highest compens   |            |                          |                   |          |              |
| Ιġ            |          | disqualified persons. Complete Part II of Schedule   |            |                          | 0.                | 22       | 0.           |
| Ë             | 23       | Secured mortgages and notes payable to unrelate  |            |                          | 0.                | 23       | 0.           |
|               | 24       | Unsecured notes and loans payable to unrelated t   |            |                          | 0.                | 24       | 0.           |
|               | 25       | Other liabilities (including federal income tax,   |            |                          |                   |          |              |
|               |          | parties, and other liabilities not included on lines   | 17-24      | 4). Complete Part X      |                   |          |              |
|               |          | of Schedule D  |            |                          | 6,602,749.        | 25       | 6,354,147.   |
|               | 26       | Total liabilities. Add lines 17 through 25   |            |                          | 60,575,776.       | 26       | 58,448,839.  |
| es            |          | Organizations that follow SFAS 117 (ASC 958), complete lines 27 through 29, and lines 33 and           |            | there   X  and           |                   |          |              |
| auc           | 27       | Unrestricted net assets  |            |                          | 47,182,372.       | 27       | 48,811,456.  |
| Bal           | 28       | Temporarily restricted net assets  | 8,415,059. | 28                       | 6,871,050.        |          |              |
| Fund Balances | 29       | Permanently restricted net assets  |            | <u></u> [                | 5,074,422.        | 29       | 4,966,835.   |
| or Fu         |          | Organizations that do not follow SFAS 117 (ASC 958) complete lines 30 through 34.                      | , checl    | k here 🕨 🔲 and           |                   |          |              |
|               | 30       | Capital stock or trust principal, or current funds   |            |                          |                   | 30       |              |
| Assets        | 31       | Paid-in or capital surplus, or land, building, or equ  |            |                          |                   | 31       |              |
| Ă             | 32       | Retained earnings, endowment, accumulated inco   |            |                          |                   | 32       |              |
| Net           | 33       | Total net assets or fund balances  |            |                          | 60,671,853.       | 33       | 60,649,341.  |
|               | 34       | Total liabilities and net assets/fund balances   | <u></u>    |                          | 121,247,629.      | 34       | 119,098,180. |
|               |          |  |            |                          |                   |          | E 000 (0040) |

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| OIIII 98 | 0 (2018)   |            |               | ra   | ge IZ |
|----------|--|------------|---------------|------|-------|
| Part     | XI Reconciliation of Net Assets  |            |               |      |       |
|          | Check if Schedule O contains a response or note to any line in this Part XI  |            |               |      | X     |
| 1        | Total revenue (must equal Part VIII, column (A), line 12)  | 1          | 77 <b>,</b> 5 |      |       |
| 2        | Total expenses (must equal Part IX, column (A), line 25)   | 2          | 76,2          | 35,8 | 346.  |
| 3        | Revenue less expenses. Subtract line 2 from line 1   | 3          | 1,3           | 34,0 | 14.   |
| 4        | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))  | 4          | 60,6          | 71,8 | 353.  |
| 5        | Net unrealized gains (losses) on investments   | 5          | -1,7          | 52,6 | 510.  |
| 6        | Donated services and use of facilities   | 6          |               |      | 0.    |
| 7        | Investment expenses  | 7          |               |      | 0.    |
| 8        | Prior period adjustments   | 8          |               |      | 0.    |
| 9        | Other changes in net assets or fund balances (explain in Schedule O)   | 9          | 3             | 96,0 | 084.  |
| 10       | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line   |            |               |      |       |
|          | 33, column (B))  | 10         | 60,6          | 49,3 | 341.  |
| Part     |  |            |               |      |       |
|          | Check if Schedule O contains a response or note to any line in this Part XII   |            |               |      |       |
|          |  |            |               | Yes  | No    |
| 1        | Accounting method used to prepare the Form 990: Cash X Accrual Other   |            |               |      |       |
|          | If the organization changed its method of accounting from a prior year or checked "Other," e   | xplain in  |               |      |       |
|          | Schedule O.  |            |               |      |       |
| 2a       | Were the organization's financial statements compiled or reviewed by an independent accountant?.                                       |            | 2a            |      | Χ     |
|          | If "Yes," check a box below to indicate whether the financial statements for the year were cor   |            |               |      |       |
|          | reviewed on a separate basis, consolidated basis, or both:   | •          |               |      |       |
|          | Separate basis Consolidated basis Both consolidated and separate basis   |            |               |      |       |
| b        | Were the organization's financial statements audited by an independent accountant?   |            | 2b            | Х    |       |
| -        | If "Yes," check a box below to indicate whether the financial statements for the year were audi  |            |               |      |       |
|          | separate basis, consolidated basis, or both:   |            |               |      |       |
|          | Separate basis X Consolidated basis Both consolidated and separate basis   |            |               |      |       |
| c        | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for                                      | oversiaht  |               |      |       |
| •        | of the audit, review, or compilation of its financial statements and selection of an independent acc                                   | •          | I _ I         | Х    |       |
|          | If the organization changed either its oversight process or selection process during the tax year, e                                   |            |               |      |       |
|          | Schedule O.  |            |               |      |       |
| 3.a      | As a result of a federal award, was the organization required to undergo an audit or audits as se                                      | t forth in |               |      |       |
| Ju       | the Single Audit Act and OMB Circular A-133?   |            | 3a            | Х    |       |
| b        | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits? | erao the   |               |      |       |
|          | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such au                                    |            | 3b            | Χ    |       |

Form **990** (2018)

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#### **SCHEDULE A** (Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization BOSTON, INC.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

Employer identification number 04-2103551

| Pai  | rt I  | Reason for Public Cha   | irity Status (All c                   | organizations must d                                | omplete                | e this pa                    | art.) See instructions                             | i                                 |
|------|---|---|---------------------------------------|---|------------------------|------------------------------|--|-----------------------------------|
| Γhe  | orga  | anization is not a private fou  | ndation because it                    | is: (For lines 1 through                            | gh 12, ch              | eck only                     | one box.)  |                                   |
| 1    |   | A church, convention of chu   | urches, or associa                    | tion of churches desci                              | ribed in <b>s</b>      | ection 1                     | 70(b)(1)(A)(i).                                    |                                   |
| 2    | A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)                                 |   |                                       |   |                        |                              |  |                                   |
| 3    | A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).                         |   |                                       |   |                        |                              |  |                                   |
| 4    | A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the |   |                                       |   |                        |                              |  |                                   |
|      |   | hospital's name, city, and st   | tate:                                 |   |                        |                              |  |                                   |
| 5    |   | An organization operated f  | for the benefit of                    | a college or universit                              | y owned                | d or ope                     | erated by a governme                               | ental unit described in           |
|      |   | section 170(b)(1)(A)(iv). (C  | Complete Part II.)                    |   |                        |                              |  |                                   |
| 6    |   | A federal, state, or local go   | vernment or gove                      | rnmental unit describe                              | d in <b>sect</b>       | ion 170(                     | (b)(1)(A)(v).                                      |                                   |
| 7    | X   | An organization that norma  | ally receives a sub                   | stantial part of its su                             | pport fro              | om a go                      | vernmental unit or fro                             | om the general public             |
|      |   | described in section 170(b)   | (1)(A)(vi). (Compl                    | ete Part II.)                                       |                        |                              |  |                                   |
| 8    |   | A community trust describe  | ed in <b>section 170(k</b>            | o)(1)(A)(vi). (Complete                             | Part II.)              |                              |  |                                   |
| 9    |   | An agricultural research org  | ganization describe                   | ed in <b>section 170(b)(1</b>                       | )(A)(ix)               | operated                     | d in conjunction with a                            | land-grant college                |
|      |   | or university or a non-land-  | grant college of ag                   | griculture (see instruct                            | ions). Ei              | nter the                     | name, city, and state o                            | f the college or                  |
|      |   | university:   |                                       |   |                        |                              |  |                                   |
| 10   |   | An organization that norma<br>receipts from activities rela<br>support from gross investrr<br>acquired by the organizatio | ited to its exempt frent income and u | unctions - subject to on<br>nrelated business tax   | certain e<br>able inco | xception<br>me (les          | is, and (2) no more tha<br>s section 511 tax) from | n 331/3 % of its                  |
| 11   |   | An organization organized   |                                       |   |                        |                              |  |                                   |
| 2    |   | An organization organized   | and operated excl                     | usively for the benefit                             | of, to pe              | erform th                    | ne functions of, or to o                           | carry out the purposes            |
|      |   | of one or more publicly su  | pported organizati                    | ons described in sect                               | ion 509                | (a)(1) or                    | section 509(a)(2). S                               | See section 509(a)(3).            |
|      |   | Check the box in lines 12a t  | hrough 12d that d                     | escribes the type of s                              | upporting              | g organiz                    | zation and complete li                             | nes 12e, 12f, and 12g.            |
| а    |   | $oxedsymbol{oxed}$ <b>Type I.</b> A supporting orga   | anization operated                    | , supervised, or contr                              | olled by               | its supp                     | orted organization(s),                             | typically by giving               |
|      |   | the supported organization  | on(s) the power to                    | regularly appoint or e                              | lect a ma              | ajority of                   | f the directors or truste                          | es of the                         |
|      | _   | _ supporting organization. \  | You must complet                      | e Part IV, Sections A                               | and B.                 |                              |  |                                   |
| b    |   |   | anization supervis                    | ed or controlled in co                              | nnection               | with its                     | supported organizati                               | on(s), by having                  |
|      |   | control or management o   | of the supporting o                   | rganization vested in                               | the sam                | e persor                     | ns that control or man                             | age the supported                 |
|      |   | organization(s). <b>You must</b>  | complete Part IV                      | , Sections A and C.                                 |                        |                              |  |                                   |
| С    |   | $oxedsymbol{oxed}$ Type III functionally integ  | grated. A supporti                    | ng organization opera                               | ited in co             | onnectio                     | n with, and functional                             | lly integrated with,              |
|      | _   | _ its supported organization  | n(s) (see instruction                 | is). You must comple                                | te Part l              | V, Section                   | ons A, D, and E.                                   |                                   |
| d    |   |   | integrated. A sup                     | porting organization o                              | perated                | in conn                      | ection with its suppor                             | ted organization(s)               |
|      |   | that is not functionally inte   | egrated. The orgai                    | nization generally mus                              | t satisfy              | a distrib                    | oution requirement and                             | d an attentiveness                |
|      | _   | _ requirement (see instruct   | ions). <b>You must co</b>             | omplete Part IV, Sect                               | ions A a               | nd D, an                     | d Part V.  |                                   |
| е    |   | oxdot Check this box if the orga  | anization received                    | a written determinatio                              | n from t               | he IRS t                     | hat it is a Type I, Type I                         | I, Type III                       |
|      |   | functionally integrated, or   | Type III non-funct                    | ionally integrated sup                              | porting o              | organizat                    | tion.  |                                   |
| f    | En  | ter the number of supported   | l organizations                       |   |                        |                              |  |                                   |
| g    | Pro   | ovide the following information   | on about the support                  | orted organization(s).                              | ı                      |                              | ı  |                                   |
|      | (i) N   | ame of supported organization   | (ii) EIN                              | (iii) Type of organization (described on lines 1-10 |                        | organization<br>ur governing | (v) Amount of monetary support (see                | (vi) Amount of other support (see |
|      |   |   |                                       | above (see instructions))                           |                        | ment?                        | instructions)                                      | instructions)                     |
|      |   |   |                                       |   | Yes                    | No                           |  |                                   |
| A)   |   |   |                                       |   |                        |                              |  |                                   |
|      |   |   |                                       |   |                        |                              |  |                                   |
| B)   |   |   |                                       |   |                        |                              |  |                                   |
|      |   |   |                                       |   |                        |                              |  |                                   |
| C)   |   |   |                                       |   |                        |                              |  |                                   |
|      |   |   |                                       |   |                        |                              |  |                                   |
| D)   |   |   |                                       |   |                        |                              |  |                                   |
|      |   |   |                                       |   |                        |                              |  |                                   |
| E)   |   |   |                                       |   |                        |                              |  |                                   |
|      |   |   |                                       |   |                        |                              |  |                                   |
| Γota | ıl  |   |                                       |   |                        |                              |  |                                   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2018

Page 2 Schedule A (Form 990 or 990-EZ) 2018

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec      | tion A. Public Support   |                          |                                    |  |                                     |  |              |
|----------|--|--------------------------|------------------------------------|--|-------------------------------------|--|--------------|
| Cale     | ndar year (or fiscal year beginning in)  | (a) 2014                 | <b>(b)</b> 2015                    | (c) 2016                                       | (d) 2017                            | (e) 2018                                   | (f) Total    |
| 1        | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")   | 30,942,674.              | 30,777,899.                        | 31,711,389.                                    | 31,747,397.                         | 33,715,108.                                | 158,894,467. |
| 2        | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                          |                                    |  |                                     |  | 0.           |
| 3        | The value of services or facilities furnished by a governmental unit to the organization without charge  |                          |                                    |  |                                     |  | 0.           |
| 4        | Total. Add lines 1 through 3   | 30,942,674.              | 30,777,899.                        | 31,711,389.                                    | 31,747,397.                         | 33,715,108.                                | 158,894,467. |
| 5        | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)  |                          |                                    |  |                                     |  | 0.           |
| _6       | Public support. Subtract line 5 from line 4  |                          |                                    |  |                                     |  | 158,894,467. |
| Sec      | tion B. Total Support  |                          |                                    |  |                                     |  |              |
| Cale     | ndar year (or fiscal year beginning in)  | (a) 2014                 | <b>(b)</b> 2015                    | (c) 2016                                       | (d) 2017                            | (e) 2018                                   | (f) Total    |
| 7        | Amounts from line 4  | 30,942,674.              | 30,777,899.                        | 31,711,389.                                    | 31,747,397.                         | 33,715,108.                                | 158,894,467. |
| 8        | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources  | 426,962.                 | 454,842.                           | 265,913.                                       | 272,158.                            | 317,886.                                   | 1,737,761.   |
| 9        | Net income from unrelated business activities, whether or not the business is regularly carried on   | 195,264.                 | 285,916.                           | 454,996.                                       | 385,140.                            | 339,602.                                   | 1,660,918.   |
| 10       | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)  |                          |                                    |  |                                     |  | 0.           |
| 11       | Total support. Add lines 7 through 10  |                          |                                    |  |                                     |  | 162,293,146. |
| 12       | Gross receipts from related activities, etc. (s  | ,                        |                                    |  |                                     | 12   | 187,656,356. |
| 13       | First five years. If the Form 990 is forganization, check this box and stop here tion C. Computation of Public Sup   | <u> </u>                 |                                    |  |                                     |  |              |
|          |  |                          |                                    | 4.4  |                                     | 14   | 97.91%       |
| 14<br>15 | Public support percentage for 2018 (li<br>Public support percentage from 2017  |                          | -                                  |  |                                     | 15   | 97.81%       |
|          | 331/3% support test - 2018. If the org   |                          |                                    |  |                                     |  |              |
| ıoa      | box and <b>stop here</b> . The organization qu   |                          |                                    |  |                                     |  | . 37         |
| h        | 331/3% support test - 2017. If the org   |                          |                                    |  |                                     |  |              |
| D        | this box and <b>stop here</b> . The organization   |                          |                                    |  |                                     |  |              |
| 17a      | 10%-facts-and-circumstances test - 2   | •                        |                                    | •  |                                     |  |              |
|          |  | -                        |                                    |  |                                     |  |              |
|          | 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported |                          |                                    |  |                                     |  |              |
|          | organization   |                          |                                    | ŭ  | •                                   |  |              |
| b        | 10%-facts-and-circumstances test - 2   |                          |                                    |  |                                     |  |              |
|          | 15 is 10% or more, and if the organization in Part VI how the organization supported organization  | anization meets on meets | the "facts-and<br>facts-and-circum | -circumstances"<br>stances" test. <sup>-</sup> | ' test, check th<br>The organizatio | nis box and <b>sto</b><br>n qualifies as a | publicly     |
| 18       | Private foundation. If the organization  |                          |                                    |  |                                     |  |              |
|          | instructions   |                          |                                    |  |                                     |  | ▶□           |
|          |  |                          |                                    |  | _                                   | abadula A /Farm O                          |              |

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Schedule A (Form 990 or 990-EZ) 2018 Page 3

#### Part III

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec     | tion A. Public Support   | <u>,                                      </u> |                         | , i                | <u>'</u>          | ,                |             |
|---------|--|--|-------------------------|--------------------|-------------------|------------------|-------------|
|         | ndar year (or fiscal year beginning in)  | (a) 2014                                       | <b>(b)</b> 2015         | (c) 2016           | (d) 2017          | (e) 2018         | (f) Total   |
| 1       | Gifts, grants, contributions, and membership fees                                |  |                         |                    |                   |                  |             |
|         | received. (Do not include any "unusual grants.")                                 |  |                         |                    |                   |                  |             |
| 2       | Gross receipts from admissions, merchandise                                      |  |                         |                    |                   |                  |             |
|         | sold or services performed, or facilities  |  |                         |                    |                   |                  |             |
|         | furnished in any activity that is related to the                                 |  |                         |                    |                   |                  |             |
|         | organization's tax-exempt purpose  |  |                         |                    |                   |                  |             |
| 3       | Gross receipts from activities that are not an                                   |  |                         |                    |                   |                  |             |
| Ŭ       | unrelated trade or business under section 513 .                                  |  |                         |                    |                   |                  |             |
| 4       | Tax revenues levied for the  |  |                         |                    |                   |                  |             |
| -       | organization's benefit and either paid to  |  |                         |                    |                   |                  |             |
|         | •  |  |                         |                    |                   |                  |             |
| -       | or expended on its behalf  |  |                         |                    |                   |                  |             |
| 5       | The value of services or facilities  |  |                         |                    |                   |                  |             |
|         | furnished by a governmental unit to the  |  |                         |                    |                   |                  |             |
|         | organization without charge  |  |                         |                    |                   |                  |             |
| 6       | Total. Add lines 1 through 5   |  | -                       |                    |                   |                  |             |
| 7 a     | Amounts included on lines 1, 2, and 3  |  |                         |                    |                   |                  |             |
| h       | received from disqualified persons Amounts included on lines 2 and 3             |  | -                       |                    |                   |                  |             |
| b       | received from other than disqualified  |  |                         |                    |                   |                  |             |
|         | persons that exceed the greater of \$5,000                                       |  |                         |                    |                   |                  |             |
|         | or 1% of the amount on line 13 for the year                                      |  |                         |                    |                   |                  |             |
| С       | Add lines 7a and 7b  |  |                         |                    |                   |                  |             |
| 8       | Public support. (Subtract line 7c from   |  |                         |                    |                   |                  |             |
|         | line 6.)   |  |                         |                    |                   |                  |             |
| Sec     | tion B. Total Support  |  |                         |                    |                   | _                |             |
| Cale    | ndar year (or fiscal year beginning in) 🕨  | (a) 2014                                       | <b>(b)</b> 2015         | (c) 2016           | (d) 2017          | (e) 2018         | (f) Total   |
| 9       | Amounts from line 6  |  |                         |                    |                   |                  |             |
| 10 a    | Gross income from interest, dividends,   |  |                         |                    |                   |                  |             |
|         | payments received on securities loans, rents, royalties, and income from similar |  |                         |                    |                   |                  |             |
|         | sources  |  |                         |                    |                   |                  |             |
| b       | Unrelated business taxable income (less  |  |                         |                    |                   |                  |             |
|         | section 511 taxes) from businesses   |  |                         |                    |                   |                  |             |
|         | acquired after June 30, 1975   |  |                         |                    |                   |                  |             |
| С       | Add lines 10a and 10b  |  |                         |                    |                   |                  |             |
| 11      | Net income from unrelated business   |  |                         |                    |                   |                  |             |
|         | activities not included in line 10b,   |  |                         |                    |                   |                  |             |
|         | whether or not the business is regularly   |  |                         |                    |                   |                  |             |
|         | carried on   |  |                         |                    |                   |                  |             |
| 12      | Other income. Do not include gain or   |  |                         |                    |                   |                  |             |
|         | loss from the sale of capital assets   |  |                         |                    |                   |                  |             |
| 12      | (Explain in Part VI.)  |  | <del> </del>            |                    |                   |                  | <u> </u>    |
| 13      | ,  |  |                         |                    |                   |                  |             |
| 4.4     | and 12.)   | the  | tionle first s          | mad shind for the  | a. f:f#l- #       |                  | E01/a)/0)   |
| 14      | First five years. If the Form 990 is for   | ŭ  |                         |                    | •                 |                  | ` ^ ` /     |
| <u></u> | organization, check this box and stop here.                                      |  |                         | <u> </u>           | <u> </u>          |                  |             |
|         | tion C. Computation of Public Supp   |  |                         | (6)                |                   | T . I            |             |
| 15      | Public support percentage for 2018 (line 8,                                      |  |                         |                    |                   | . 15             | <u>%</u>    |
| 16      | Public support percentage from 2017 Sche   |  |                         |                    |                   | 16               | <u>%</u>    |
|         | tion D. Computation of Investment  |  |                         |                    |                   | 1 1              |             |
| 17      | Investment income percentage for 2018 (lin                                       |  |                         |                    |                   | 17               | <u>%</u>    |
| 18      | Investment income percentage from 2017   | Schedule A, Part                               | III, line 17            |                    |                   | 18               | <u>%</u>    |
| 19 a    | 331/3% support tests - 2018. If the org  | janization did n                               | ot check the box        | on line 14, and    | d line 15 is mo   | re than 331/3%,  | and line    |
|         | 17 is not more than 331/3 %, check thi   | s box and <b>sto</b>                           | <b>p here</b> . The org | anization qualifie | s as a publicly   | supported organi | ization . ▶ |
| b       | 331/3% support tests - 2017. If the orga   | nization did not                               | check a box on          | line 14 or line 19 | 9a, and line 16 i | s more than 331/ | 3 %, and    |
|         | line 18 is not more than 331/3 %, check  | this box and s                                 | top here. The or        | ganization qualifi | es as a publicly  | supported organi | zation ►    |
| 20      | Private foundation. If the organization of                                       | did not check                                  | a box on line           | 14, 19a, or 19b    | o, check this be  | ox and see instr | uctions >   |

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Schedule A (Form 990 or 990-EZ) 2018 Page **4** 

#### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes." explain in **Part VI** what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in **Part VI**, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7' If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI**.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in **Part VI.**
- 10 a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|                  |     | Yes | No |
|------------------|-----|-----|----|
| ng<br>by         |     |     |    |
|                  | 1   |     |    |
| us<br>ed         |     |     |    |
|                  | 2   |     |    |
| er               | 3a  |     |    |
| nd<br>he         |     |     |    |
|                  | 3b  |     |    |
| B)               |     |     |    |
|                  | 3с  |     |    |
| lf               | _   |     |    |
|                  | 4a  |     |    |
| gn<br>o <i>n</i> |     |     |    |
|                  | 4b  |     |    |
| on<br>ed<br>B)   |     |     |    |
| ,                | 4c  |     |    |
| s,"<br>IN        |     |     |    |
| n;<br>on         |     |     |    |
|                  | 5a  |     |    |
| dy               |     |     |    |
| ч                | 5b  |     |    |
|                  | 5с  |     |    |
| to<br>ed<br>or   |     |     |    |
| OI               | _   |     |    |
|                  | 6   |     |    |
| or<br>ty         |     |     |    |
|                  | 7   |     |    |
| 7?               | 8   |     |    |
| re<br>ed         |     |     |    |
|                  | 9a  |     |    |
| ch               | 9b  |     |    |
| fit              |     |     |    |
|                  | 9с  |     |    |
| on<br>ed         |     |     |    |
|                  | 10a |     |    |
| to               | 10b |     |    |
|                  |     |     | 1  |

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018

|          | ale A (1 0111 330 01 330-L2) 2010   |            |       | age e |
|----------|---|------------|-------|-------|
| Part     | Supporting Organizations (continued)  |            |       |       |
|          |   |            | Yes   | No    |
| 11       | Has the organization accepted a gift or contribution from any of the following persons?   |            |       |       |
| а        | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)  | 110        |       |       |
| <b>h</b> | below, the governing body of a supported organization?  | 11a<br>11b |       |       |
|          | A family member of a person described in (a) above?  A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in <b>Part VI.</b>   | 11c        |       |       |
|          | ion B. Type I Supporting Organizations  | 110        |       |       |
| 3001     | on b. Type i dupper unig di guinzatione   |            | Yes   | Nο    |
|          |   |            |       | 110   |
| 1        | Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the                  |            |       |       |
|          | tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or  |            |       |       |
|          | controlled the organization's activities. If the organization had more than one supported organization,   |            |       |       |
|          | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported   |            |       |       |
|          | organizations and what conditions or restrictions, if any, applied to such powers during the tax year.  | 1          |       |       |
| 2        | Did the organization operate for the benefit of any supported organization other than the supported   |            |       |       |
|          | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part   |            |       |       |
|          | VI how providing such benefit carried out the purposes of the supported organization(s) that operated,  |            |       |       |
|          | supervised, or controlled the supporting organization.  | 2          |       |       |
| Secti    | ion C. Type II Supporting Organizations   |            |       |       |
|          |   |            | Yes   | No    |
| 1        | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors  |            |       |       |
|          | or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control  |            |       |       |
|          | or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).   |            |       |       |
| Co oti   | •   | 1          |       |       |
| secu     | ion D. All Type III Supporting Organizations  |            | Vaa   | Na    |
| 1        | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the  |            | Yes   | No    |
|          | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior   |            |       |       |
|          | tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously       |            |       |       |
|          | provided?   | 1          |       |       |
| 2        | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported  | -          |       |       |
| _        | organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how</i>   |            |       |       |
|          | the organization maintained a close and continuous working relationship with the supported organization(s).   | 2          |       |       |
| 3        | By reason of the relationship described in (2), did the organization's supported organizations have a   |            |       |       |
|          | significant voice in the organization's investment policies and in directing the use of the organization's  |            |       |       |
|          | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's  |            |       |       |
|          | supported organizations played in this regard.  | 3          |       |       |
| Secti    | ion E. Type III Functionally Integrated Supporting Organizations  |            |       |       |
| 1        | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see ins  | tructi     | ons). |       |
| а        | The organization satisfied the Activities Test. Complete line 2 below.  |            |       |       |
| b        | The organization is the parent of each of its supported organizations. Complete line 3 below.   |            |       |       |
| С        | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see  | instruc    | Yes   |       |
| 2        | Activities Test. Answer (a) and (b) below.  |            | 162   | NO    |
| а        | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of  |            |       |       |
|          | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify  |            |       |       |
|          | those supported organizations and explain how these activities directly furthered their exempt purposes,  |            |       |       |
|          | how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.  | 2a         |       |       |
| _        | ·   |            |       |       |
| b        | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the |            |       |       |
|          | reasons for the organization's position that its supported organization(s) would have engaged in these  |            |       |       |
|          | activities but for the organization's involvement.  | 2b         |       |       |
| 3        | Parent of Supported Organizations. <i>Answer (a) and (b) below.</i>   |            |       |       |
| a        | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or   |            |       |       |
| _        | trustees of each of the supported organizations? <i>Provide details in Part VI.</i>   | 3a         |       |       |
| b        | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each   |            |       |       |
|          | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.   | 3b         |       |       |

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Schedule A (Form 990 or 990-EZ) 2018 Page 6

| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organ               | ization   | S                       |                     |
|--|-----------|-------------------------|---------------------|
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying    | trust or  | n Nov. 20, 1970 (expla  | in in Part VI). See |
| instructions. All other Type III non-functionally integrated supporting organization | zations r | nust complete Sectio    | ns A through E.     |
| Section A - Adjusted Net Income  |           | (A) Prior Year          | (B) Current Year    |
| Section A - Adjusted Net Income  |           | (A) FIIOI Teal          | (optional)          |
| 1 Net short-term capital gain  | 1         |                         |                     |
| 2 Recoveries of prior-year distributions   | 2         |                         |                     |
| 3 Other gross income (see instructions)  | 3         |                         |                     |
| 4 Add lines 1 through 3.   | 4         |                         |                     |
| 5 Depreciation and depletion   | 5         |                         |                     |
| 6 Portion of operating expenses paid or incurred for production or                   |           |                         |                     |
| collection of gross income or for management, conservation, or                       |           |                         |                     |
| maintenance of property held for production of income (see instructions)             | 6         |                         |                     |
| 7 Other expenses (see instructions)  | 7         |                         |                     |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)                       | 8         |                         |                     |
| Ocation D. Minimum Accet Amount  |           | (A) Delen V             | (B) Current Year    |
| Section B - Minimum Asset Amount   |           | (A) Prior Year          | (optional)          |
| 1 Aggregate fair market value of all non-exempt-use assets (see                      |           |                         |                     |
| instructions for short tax year or assets held for part of year):                    |           |                         |                     |
| a Average monthly value of securities  | 1a        |                         |                     |
| <b>b</b> Average monthly cash balances   | 1b        |                         |                     |
| c Fair market value of other non-exempt-use assets                                   | 1c        |                         |                     |
| d Total (add lines 1a, 1b, and 1c)   | 1d        |                         |                     |
| e Discount claimed for blockage or other   |           |                         |                     |
| factors (explain in detail in <b>Part VI</b> ):                                      |           |                         |                     |
| 2 Acquisition indebtedness applicable to non-exempt-use assets                       | 2         |                         |                     |
| 3 Subtract line 2 from line 1d.  | 3         |                         |                     |
| 4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,       |           |                         |                     |
| see instructions).   | 4         |                         |                     |
| <b>5</b> Net value of non-exempt-use assets (subtract line 4 from line 3)            | 5         |                         |                     |
| 6 Multiply line 5 by .035.   | 6         |                         |                     |
| 7 Recoveries of prior-year distributions   | 7         |                         |                     |
| 8 Minimum Asset Amount (add line 7 to line 6)  | 8         |                         |                     |
| Section C - Distributable Amount   |           |                         | Current Year        |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A)              | 1         |                         |                     |
| 2 Enter 85% of line 1.   | 2         |                         |                     |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A)             | 3         |                         |                     |
| 4 Enter greater of line 2 or line 3.   | 4         |                         |                     |
| 5 Income tax imposed in prior year   | 5         |                         |                     |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to               |           |                         |                     |
| emergency temporary reduction (see instructions).                                    | 6         |                         |                     |
| 7 Check here if the current year is the organization's first as a non-functionally   | y integra | ted Type III supporting | g organization (see |

Schedule A (Form 990 or 990-EZ) 2018

instructions).

Schedule A (Form 990 or 990-EZ) 2018 Page **7** 

| Part | V Type III Non-Functionally Integrated 509(a)(3)                     | Supporting Organizat        | ions (continued)                       |   |
|------|--|-----------------------------|--|---|
|      | ion D - Distributions  |                             |  | Current Year                              |
| 1    | Amounts paid to supported organizations to accomplish ex             | xempt purposes              |  |   |
| 2    | Amounts paid to perform activity that directly furthers exer         | ed                          |  |   |
|      | organizations, in excess of income from activity                     |                             |  |   |
| 3    | Administrative expenses paid to accomplish exempt purpo              | ses of supported organiz    | zations                                |   |
| 4    | Amounts paid to acquire exempt-use assets                            |                             |  |   |
| 5    | Qualified set-aside amounts (prior IRS approval required)            |                             |  |   |
| 6    | Other distributions (describe in <b>Part VI</b> ). See instructions. |                             |  |   |
| 7    | Total annual distributions. Add lines 1 through 6.                   |                             |  |   |
| 8    | Distributions to attentive supported organizations to which          | the organization is resp    | onsive                                 |   |
|      | (provide details in <b>Part VI</b> ). See instructions.              |                             |  |   |
| 9    | Distributable amount for 2018 from Section C, line 6                 |                             |  |   |
| 10   | Line 8 amount divided by line 9 amount                               |                             |  |   |
|      | Section E - Distribution Allocations (see instructions)              | (i)<br>Excess Distributions | (ii)<br>Underdistributions<br>Pre-2018 | (iii)<br>Distributable<br>Amount for 2018 |
| 1    | Distributable amount for 2018 from Section C, line 6                 |                             |  |   |
| 2    | Underdistributions, if any, for years prior to 2018                  |                             |  |   |
|      | (reasonable cause required - explain in Part VI). See                |                             |  |   |
|      | instructions.  |                             |  |   |
| 3    | Excess distributions carryover, if any, to 2018                      |                             |  |   |
| а    | From 2013  |                             |  |   |
| b    | From 2014  |                             |  |   |
| C    | From 2015  |                             |  |   |
| d    | From 2016  |                             |  |   |
| е    | From 2017  |                             |  |   |
| f    | Total of lines 3a through e  |                             |  |   |
| g    | Applied to underdistributions of prior years                         |                             |  |   |
| h    | Applied to 2018 distributable amount                                 |                             |  |   |
| i_   | Carryover from 2013 not applied (see instructions)                   |                             |  |   |
| j_   | Remainder. Subtract lines 3g, 3h, and 3i from 3f.                    |                             |  |   |
| 4    | Distributions for 2018 from  |                             |  |   |
|      | Section D, line 7: \$  |                             |  |   |
| а    | Applied to underdistributions of prior years                         |                             |  |   |
| b    | Applied to 2018 distributable amount                                 |                             |  |   |
| c    | Remainder. Subtract lines 4a and 4b from 4.                          |                             |  |   |
| 5    | Remaining underdistributions for years prior to 2018, if             |                             |  |   |
|      | any. Subtract lines 3g and 4a from line 2. For result                |                             |  |   |
|      | greater than zero, explain in <b>Part VI</b> . See instructions.     |                             |  |   |
| 6    | Remaining underdistributions for 2018. Subtract lines 3h             |                             |  |   |

Schedule A (Form 990 or 990-EZ) 2018

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and 4b from line 1. For result greater than zero, explain in

Excess distributions carryover to 2019. Add lines 3j

Part VI. See instructions.

Breakdown of line 7:

Excess from 2014 . . .

Excess from 2015 . . .

Excess from 2016 . . .

Excess from 2017 . . .

Excess from 2018 . . .

and 4c.

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Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Schedule A (Form 990 or 990-EZ) 2018

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# Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service
Name of the organization

### Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2018

**Employer identification number** 

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER BOSTON, INC. 04-2103551 Organization type (check one): Filers of: Section: X Form 990 or 990-EZ **501(c)(**03 ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. **Special Rules** [X] For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER Employer identification number 04-2103551 BOSTON, INC.

| (a) | (b)                        | (c) Total contributions | (d)   |
|-----|----------------------------|-------------------------|---|
| No. | Name, address, and ZIP + 4 |                         | Type of contribution  |
|     |                            | \$\$                    | Person Payroll Noncash  (Complete Part II for noncash contributions.)   |
| (a) | (b)                        | (c)                     | (d)   |
| No. | Name, address, and ZIP + 4 | Total contributions     | Type of contribution  |
| 2   |                            | \$\$ 254,361.           | Person  Payroll  Noncash  (Complete Part II for noncash contributions.) |
| (a) | (b)                        | (c)                     | (d)   |
| No. | Name, address, and ZIP + 4 | Total contributions     | Type of contribution  |
| 3   |                            | \$\$                    | Person Payroll Noncash (Complete Part II for noncash contributions.)    |
| (a) | (b)                        | (c)                     | (d)   |
| No. | Name, address, and ZIP + 4 | Total contributions     | Type of contribution  |
| 4   |                            | \$\$                    | Person Payroll Noncash (Complete Part II for noncash contributions.)    |
| (a) | (b)                        | (c)                     | (d)   |
| No. | Name, address, and ZIP + 4 | Total contributions     | Type of contribution  |
|     |                            | \$                      | Person Payroll Noncash (Complete Part II for noncash contributions.)    |
| (a) | (b)                        | (c)                     | (d)   |
| No. | Name, address, and ZIP + 4 | Total contributions     | Type of contribution  |
|     |                            | \$                      | Person Payroll Noncash (Complete Part II for noncash contributions.)    |

Name of organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER Employer identification number

|                           | BOSTON, INC.  | 04-23                                     | 103551               |
|---------------------------|---|---|----------------------|
| Part II                   | Noncash Property (see instructions). Use duplicate copies | of Part II if additional space is ne      | eded.                |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given                 | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                           |   | <br> <br>  \$                             |                      |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given                 | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                           |   |   |                      |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given                 | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                           |   |   |                      |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given                 | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                           |   |   |                      |
| (a) No.<br>from<br>Part I | (b) Description of noncash property given                 | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |
|                           |   |   |                      |
| (a) No.<br>from           | (b)  Description of noncash property given                | (c) FMV (or estimate) (See instructions.) | (d)<br>Date received |

\$\_

| Name of or                | ganization YOUNG MEN'S CHRISTIAN BOSTON, INC.                                 | ASSOCIATION OF GREATER  | Employer identification number 04-2103551   |  |  |  |
|---------------------------|---|---|---|--|--|--|
| Part III                  | Exclusively religious, charitable, etc. (10) that total more than \$1,000 for | the year from any one contributions completing Part III, enter the e year. (Enter this information on | described in section 501(c)(7), (8), or itor. Complete columns (a) through (e) and total of exclusively religious, charitable, etc. |  |  |  |
| (a) No.<br>from<br>Part I | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held   |  |  |  |
|                           |   |   |   |  |  |  |
|                           | Transferee's name, address, a   | (e) Transfer of gift  | telationship of transferor to transferee  |  |  |  |
| (a) Na                    |   |   |   |  |  |  |
| (a) No.<br>from<br>Part I | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held   |  |  |  |
|                           |   |   |   |  |  |  |
|                           | Transferee's name, address, a   | (e) Transfer of gift s, and ZIP + 4 Relationship of transferor to transferee                          |   |  |  |  |
|                           |   |   |   |  |  |  |
| (a) No.<br>from<br>Part I | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held   |  |  |  |
|                           |   |   |   |  |  |  |
|                           | Transferee's name, address, a   | (e) Transfer of gift  Relationship of transferor to transferee  |   |  |  |  |
|                           |   |   |   |  |  |  |
| (a) No.<br>from<br>Part I | (b) Purpose of gift   | (c) Use of gift   | (d) Description of how gift is held   |  |  |  |
|                           |   |   |   |  |  |  |
|                           |   | (e) Transfer of gift  |   |  |  |  |
|                           | Transferee's name, address, at  | nd ZIP + 4 F  | delationship of transferor to transferee  |  |  |  |
|                           |   |   |   |  |  |  |

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

#### SCHEDULE C (Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

**Open to Public** Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

| •          | Section 501(c)(3) organizations   | that have filed Form 5768 (election un  | der section 501(h)): Co   | mplete Part II-A. Do not com  | plete Part II-B.   |  |  |  |
|------------|---|---|---|---|--|--|--|--|
| •          | Section 501(c)(3) organizations   | that have NOT filed Form 5768 (election   | on under section 501(h)   | ): Complete Part II-B. Do no  | t complete Part II-A.  |  |  |  |
| Tax)       | (see separate instructions), ther   |   | Tax) (see separate in   | nstructions) or Form 990-l  | EZ, Part V, line 35c (Proxy  |  |  |  |
|            | Section 501(c)(4), (5), or (6) orga   |   |   | 1   |  |  |  |  |
|            |   | 'S CHRISTIAN ASSOCIATIO   | N OF GREATER  |   | ntification number   |  |  |  |
|            | STON, INC.  |   |   | 04-2103   |  |  |  |  |
| Pa         | rt I-A Complete if the c  | organization is exempt under  | section 501(c) or   | is a section 527 orgai  | nization.  |  |  |  |
| 1          | Provide a description of the  | organization's direct and indirect p  | oolitical campaign ad   | ctivities in Part IV. (see ir   | structions for   |  |  |  |
|            | definition of "political campa  | olitical campaign activities")  |   |   |  |  |  |  |
| 2          | Political campaign activity e   | xpenditures (see instructions)  |   | ▶ \$  |  |  |  |  |
| 3          |   | campaign activities (see instruction  |   |   |  |  |  |  |
| Pa         | rt I-B Complete if the c  | organization is exempt under  | section 501(c)(3).  |   |  |  |  |  |
| 1          | Enter the amount of any exc   | cise tax incurred by the organizatio  | n under section 495   | 5 ▶\$   |  |  |  |  |
| 2          | Enter the amount of any exc   | cise tax incurred by organization m   | anagers under secti   | on 4955 ▶ \$  |  |  |  |  |
| 3          |   | a section 4955 tax, did it file Form  |   |   |  |  |  |  |
| 4a         |   |   |   |   |  |  |  |  |
|            | If "Yes," describe in Part IV.  |   |   |   |  |  |  |  |
|            | rt I-C Complete if the c  | organization is exempt under  | section 501(c), ex  | cept section 501(c)(3   | ).   |  |  |  |
| 1          | Enter the amount directly e   | expended by the filing organization   | n for section 527 ex  | kempt function  | ,  |  |  |  |
| 2          |   | ng organization's funds contributedes   |   |   |  |  |  |  |
| 3          |   | enditures. Add lines 1 and 2. En  |   |   |  |  |  |  |
| <b>4 5</b> | Enter the names, addresses organization made payment the amount of political cont | e Form 1120-POL for this year? and employer identification numb s. For each organization listed, en cributions received that were promed or a political action committee (legistration) | er (EIN) of all section<br>ter the amount paid<br>optly and directly de | on 527 political organiza<br>I from the filing organizalivered to a separate po | ations to which the filing<br>ation's funds. Also enter<br>ditical organization, such  |  |  |  |
|            | (a) Name  | (b) Address   | (c) EIN   | (d) Amount paid from filing organization's funds. If none, enter -0             | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |  |  |  |
| (1)        |   |   |   |   |  |  |  |  |
| (2)        |   |   |   |   |  |  |  |  |
| (3)        |   |   |   |   |  |  |  |  |
| (4)        |   |   |   |   |  |  |  |  |

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Schedule C (Form 990 or 990-EZ) 2018

(5)

(6)

| Schedu   | le C (Form 990 or 990-EZ) 2018                          | DMODI        | MEN 2 CL      | TRISITAN ASSUC                             | TATION OF G        | REALER 04-2              | TUSSSI Page Z  |
|--|---|--------------|---------------|--|--------------------|--------------------------|----------------|
| Part   | II-A Complete if the org section 501(h)).               | anizati      | on is exer    | npt under section                          | n 501(c)(3) and    | filed Form 5768 (ele     | ction under    |
| A Ch   |   |              |               | affiliated group (and excess lobbying expe |                    | ach affiliated group mem | ber's name,    |
| B Ch   | neck ▶ if the filing organiz                            | ation ch     | ecked box /   | A and "limited contro                      | ol" provisions app | ly.                      |                |
|  |   |              | ying Expen    |  |                    | (a) Filing               | (b) Affiliated |
|  | (The term "expendit                                     | ures" m      | eans amoui    | nts paid or incurred.                      | )                  | organization's totals    | group totals   |
| <b>1a</b> To   | otal lobbying expenditures to i                         | nfluence     | public opin   | ion (grass roots lobl                      | oying)             |                          |                |
| <b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying) |   |              |               |  |                    |                          |                |
| c To   | otal lobbying expenditures (ad                          | d lines 1    | a and 1b) .   |  |                    |                          |                |
| <b>d</b> O   | ther exempt purpose expendit                            | ures         |               |  |                    |                          |                |
| e To   | otal exempt purpose expenditu                           | ures (ad     | d lines 1c ar | nd 1d)                                     |                    |                          |                |
| f Lo   | obbying nontaxable amount.                              | Enter th     | e amount      | from the following                         | table in both      |                          |                |
| cc   | olumns.   |              |               |  |                    |                          |                |
| If   | the amount on line 1e, column (a                        | ) or (b) is: | The lobbyir   | ng nontaxable amount                       | is:                |                          |                |
| No   | ot over \$500,000                                       |              | 20% of the    | amount on line 1e.                         |                    |                          |                |
| 0  | ver \$500,000 but not over \$1,000                      | ,000         | \$100,000 p   | lus 15% of the excess                      | over \$500,000.    |                          |                |
| O,   | ver \$1,000,000 but not over \$1,5                      | 00,000       | \$175,000 p   | lus 10% of the excess                      | over \$1,000,000.  |                          |                |
| 0  | ver \$1,500,000 but not over \$17,                      | 000,000      | \$225,000 p   | lus 5% of the excess of                    | over \$1,500,000.  |                          |                |
|  | ver \$17,000,000  |              | \$1,000,000   |  |                    |                          |                |
| -  | rassroots nontaxable amount                             | •            |               | ,  | <u>-</u>           |                          |                |
|  | ubtract line 1g from line 1a. If                        |              |               |  |                    |                          |                |
|  | ubtract line 1f from line 1c. If z                      |              |               |  |                    |                          |                |
|  | there is an amount other th                             |              |               |  |                    |                          |                |
| re   | eporting section 4911 tax for t                         |              |               |  |                    | <u> </u>                 | Yes No         |
|  | (0  |              |               | raging Period Unde                         |                    |                          |                |
|  | (Some organizations tha                                 |              |               | te instructions for I                      | -                  |                          | ins below.     |
|  |   | Lobi         | ovina Expe    | nditures During 4-Y                        | ear Averaging Pe   | riod                     |                |
|  |   |              |               |  |                    |                          |                |
| (  | Calendar year (or fiscal year<br>beginning in)          | (a)          | 2015          | <b>(b)</b> 2016                            | (c) 2017           | ( <b>d)</b> 2018         | (e) Total      |
| <b>2a</b> Lo   | obbying nontaxable amount                               |              |               |  |                    |                          |                |
|  | obbying ceiling amount<br>50% of line 2a, column (e))   |              |               |  |                    |                          |                |
| <b>c</b> To  | otal lobbying expenditures                              |              |               |  |                    |                          |                |
| <b>d</b> G   | rassroots nontaxable amount                             |              |               |  |                    |                          |                |
|  | rassroots ceiling amount<br>50% of line 2d, column (e)) |              |               |  |                    |                          |                |
| <b>f</b> G   | rassroots lobbying expenditures                         |              |               |  |                    |                          |                |

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| Par     | t II-B Complete if the organization is exempt under section 501(c)(3) and has NC (election under section 501(h)).  | T file | d For   | m 576   | 8        |       |     |
|---------|--|--------|---------|---------|----------|-------|-----|
| <b></b> |  | (a     | a)      |         | (b)      |       |     |
|         | each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed cription of the lobbying activity.  | Yes    | No      |         | Amou     | ınt   |     |
| 1       | During the year, did the filing organization attempt to influence foreign, national, state, or local   |        |         |         |          |       |     |
| •       | legislation, including any attempt to influence public opinion on a legislative matter or  |        |         |         |          |       |     |
|         | referendum, through the use of:  |        |         |         |          |       |     |
| а       | Volunteers?  |        | X       |         |          |       |     |
| b       | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?.  |        | X       |         |          |       |     |
| С       | Media advertisements?  |        | Х       |         |          |       |     |
| d       | Mailings to members, legislators, or the public?   |        | X       |         |          |       |     |
| е       | Publications, or published or broadcast statements?  |        | Х       |         |          |       |     |
| f       | Grants to other organizations for lobbying purposes?   |        | X       |         |          |       |     |
| g       | Direct contact with legislators, their staffs, government officials, or a legislative body?  | X      |         |         |          | 128,  | 025 |
| h       | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |        | Х       |         |          |       |     |
| i       | Other activities?  |        | Х       |         |          | 1.00  | 005 |
| j       | Total. Add lines 1c through 1i   |        | 3.7     |         |          | 128,  | 025 |
| 2 a     | Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$ ?   |        | X       |         |          |       |     |
| b       | If "Yes," enter the amount of any tax incurred under section 4912  |        |         |         |          |       |     |
| C       | If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |        |         |         |          |       |     |
| d       | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   | (-)/5) |         |         |          |       |     |
| Fal     | t III-A Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6).   | (C)(5) | , or s  | ection  |          |       |     |
|         | 30 1(c)(d).  |        |         |         |          | Yes   | No  |
| 4       | Were substantially all (00% or more) dues received nandadustible by members?   |        |         |         | 1        | .03   | 140 |
| 1       | Were substantially all (90% or more) dues received nondeductible by members?   |        |         |         | 2        |       |     |
| 2<br>3  | Did the organization make only in-nouse lobbying experiditures of \$2,000 of less?   |        |         |         | 3        |       |     |
| _       | t III-B Complete if the organization is exempt under section 501(c)(4), section 501  |        |         |         |          |       |     |
|         | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."   |        |         |         |          | 3, is |     |
|         |  |        |         | 1       |          |       |     |
| 1       | Dues, assessments and similar amounts from members   |        |         | •       |          |       |     |
| 2       | Section 162(e) nondeductible lobbying and political expenditures (do not include amo   | unts ( | 01      |         |          |       |     |
| _       | political expenses for which the section 527(f) tax was paid).  Current year   |        |         | 2a      |          |       |     |
| a       | Carryover from last year   |        |         | 2b      |          |       |     |
| b       | Total  |        |         | 2c      |          |       |     |
|         |  |        |         | 3       |          |       |     |
| 3       | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) du  |        |         |         |          |       |     |
| 4       | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion excess does the organization agree to carryover to the reasonable estimate of nondeductible lines. |        |         |         |          |       |     |
|         | and political expenditure next year?   | -      | _       | 4       |          |       |     |
| 5       | Taxable amount of lobbying and political expenditures (see instructions)   |        |         | 5       |          |       |     |
| Par     | t IV Supplemental Information  |        |         |         |          |       |     |
| Prov    | ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliate   | d grou | ıp list | ); Part | I-A, Iir | ies 1 | and |
| 2 (se   | e instructions); and Part II-B, line 1. Also, complete this part for any additional information.   |        |         |         |          |       |     |
|         |  |        |         |         |          |       |     |
| SEE     | C PAGE 4   |        |         |         |          |       |     |
|         |  |        |         |         |          |       |     |
|         |  |        |         |         |          |       |     |
|         |  |        |         |         |          |       |     |
|         |  |        |         |         |          |       |     |
|         |  |        |         |         |          |       |     |
|         |  |        |         |         |          |       |     |

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#### Part IV **Supplemental Information** (continued)

PART II, LINE B

THE YMCA OF GREATER BOSTON IS A MEMBER OF THE ALLIANCE OF MASSACHUSETTS YMCAS, A PUBLIC POLICY AND ADVOCACY GROUP COMMITTED TO WORKING WITH YMCAS AND OTHER CHILD CARE AND HUMAN SERVICE ORGANIZATIONS IN THE COMMONWEALTH, CONCERNED WITH THE WELL BEING OF CHILDREN AND FAMILIES. THE YMCA OF GREATER BOSTON ENGAGES A STRATEGIC MANAGEMENT AND PUBLIC AFFAIRS CONSULTANT TO ASSIST THE ORGANIZATION IN NAVIGATING REGULATORY AND FUNDING MATTERS PERTAINING TO YMCA SERVICES.

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#### SCHEDULE D (Form 990)

## Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury ► Go to www.irs.gov/Form990 for instructions and the latest information. Internal Revenue Service Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER Employer identification number BOSTON, 04-2103551 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year . . . . . . . . . . . . 1 2 Aggregate value of contributions to (during year) 3 Aggregate value of grants from (during year) . . Aggregate value at end of year...... Did the organization inform all donors and donor advisors in writing that the assets held in donor advised 5 funds are the organization's property, subject to the organization's exclusive legal control? . . . . . . . . . . . . . Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used 6 only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose Yes No Conservation Easements. Part II Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation 2 Held at the End of the Tax Year easement on the last day of the tax year. 2a 2b 2c Number of conservation easements on a certified historic structure included in (a) . . . . . Number of conservation easements included in (c) acquired after 7/25/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

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Assets included in Form 990, Part X......

Schedule D (Form 990) 2018

▶ \$ \_

Schedule D (Form 990) 2018

|     | rt    Organizations Maintaini                     | ng Collections of       | Art Historical Tro      | asures or Other      | Similar Assots /       | continued     | Page Z    |
|-----|---|-------------------------|-------------------------|----------------------|------------------------|---------------|-----------|
| 3   | Using the organization's acquisition              |                         |                         |                      |                        |               |           |
| •   | collection items (check all that app              |                         | otrici records, cricor  | carry or the rollov  | villig that are a sign | iiioani us    | C OI IIS  |
| а   | Public exhibition                                 | ıy <i>)</i> .           | d Loan o                | or exchange progra   | me                     |               |           |
| b   | Scholarly research                                |                         | e Other                 | or exchange progra   | 11113                  |               |           |
| C   | Preservation for future gene                      | rations                 | C Other                 |                      |                        |               |           |
| 4   | Provide a description of the organ                |                         | and evolain how t       | hey further the or   | raanization's evemn    | t nurnosa     | in Part   |
| -   | XIII.   | nization's collections  | and explain now t       | iney further the or  | ganization's exemp     | t purpose     | III I ait |
| 5   | During the year, did the organization             | on solicit or receive o | lonations of art histo  | orical treasures or  | other similar          |               |           |
| 3   | assets to be sold to raise funds rath             |                         |                         |                      | _                      | Yes           | No        |
| Dа  | rt IV Escrow and Custodial A                      |                         | anieu as part of the t  | organization's colle | CHOII:                 | 163           |           |
| Га  | Complete if the organiza                          |                         | s" on Form 990 F        | Part IV line 9 or r  | enorted an amou        | nt on Forr    | m         |
|     | 990, Part X, line 21.                             | illori ariowerea Te     | .5 0111 01111 000, 1    | ditiv, inic o, or i  | oportou arramour       | 11. 011 1 011 |           |
| 1a  | Is the organization an agent, truste              | e custodian or othe     | er intermediary for c   | ontributions or othe | er assets not          |               |           |
|     | included on Form 990, Part X?                     |                         |                         |                      |                        | Yes           | No        |
| h   | If "Yes," explain the arrangement i               | n Part XIII and comr    | lete the following tab  | nle <sup>.</sup>     |                        |               |           |
| ~   | ii 100, explain the arrangement                   | irr are thin and comp   | note the lenewing tax   | ,io.                 | Amount                 |               |           |
| c   | Beginning balance                                 |                         |                         | 1c                   | 711104111              | •             |           |
|     | Additions during the year                         |                         |                         |                      |                        |               |           |
| e   | Distributions during the year                     |                         |                         |                      |                        |               |           |
| f   |   |                         |                         |                      |                        |               |           |
|     | Ending balance Did the organization include an am |                         |                         |                      | account liability?     | Yes           | No        |
|     | If "Yes," explain the arrangement i               |                         |                         |                      |                        |               |           |
|     | rt V Endowment Funds.                             | II Fait Alli. Check in  | ere ii trie explanation | rias been provided   | OII FAIL XIII          | <u> </u>      |           |
| га  | Complete if the organiza                          | ation answered "Ye      | s" on Form 990 F        | Part IV line 10      |                        |               |           |
|     | Complete ii the organize                          | (a) Current year        | (b) Prior year          | (c) Two years back   | (d) Three years back   | (e) Four ye   | are back  |
|     |   | 15,962,058.             | 14,292,947.             | 14,002,792.          | 15,348,499.            |               | 2,153.    |
|     | Beginning of year balance                         | 4,698.                  | 11,140.                 | 14,197.              |                        |               | 20,520.   |
|     | Contributions                                     | 4,090.                  | 11,140.                 | 14,197.              | 19,005.                |               | .0,320.   |
| С   | Net investment earnings, gains,                   | _1 260 015              | 2 207 400               | 026 620              | _716 272               | 5.5           |           |
|     | and losses  | -1,268,015.             | 2,307,489.              | 926,638.             | -716,372.              | 33            | 4,004.    |
|     | Grants or scholarships                            |                         |                         |                      |                        |               |           |
| е   | Other expenditures for facilities                 | F.CO. C.F.C             | F70 700                 | F76 004              | FFC 010                |               | 14 212    |
|     | and programs                                      | 560,656.                | 570,780.                | 576,224.             | ·                      |               | 4,312.    |
| f   | Administrative expenses                           | 81,585.                 | 78,738.                 | 74,456.              | ·                      |               | 3,866.    |
| g   | End of year balance                               | 14,056,500.             | 15,962,058.             | 14,292,947.          | 14,002,792.            | 15,34         | 8,499.    |
| 2   | Provide the estimated percentage                  | of the current year     | end balance (line 1g,   | column (a)) held as  | <b>S</b> :             |               |           |
| а   | Board designated or quasi-endown                  |                         | _%                      |                      |                        |               |           |
| b   | Permanent endowment ► 35.3                        |                         |                         |                      |                        |               |           |
| С   | Temporarily restricted endowment                  |                         |                         |                      |                        |               |           |
|     | The percentages on lines 2a, 2b, a                | ·                       |                         |                      |                        |               |           |
| 3 a | Are there endowment funds not in                  | the possession of the   | ne organization that    | are held and admi    | nistered for the       | -             |           |
|     | organization by:                                  |                         |                         |                      |                        | Ye            |           |
|     | (i) unrelated organizations                       |                         |                         |                      |                        | 3a(i)         | X         |
|     | (ii) related organizations                        |                         |                         |                      |                        | 3a(ii)        | X         |
| b   | If "Yes" on line 3a(ii), are the relate           | ed organizations liste  | d as required on Sch    | edule R?             |                        | 3b            |           |
| 4   | Describe in Part XIII the intended u              |                         | tion's endowment fur    | nds.                 |                        |               |           |
| Pa  | rt VI Land, Buildings, and Equ                    | uipment.                | oo" on Form 000 I       | Dort IV line 11e     | Soo Form 000 Do        | rt V line     | 10        |
|     | Complete if the organization of property          | (a) Cost or             |                         |                      |                        | d) Book value |           |
|     | 2000 Ipiloti of property                          | (a) Cost of (inves      | tment) (o               | ther) dep            | reciation              |               |           |
| 1 a | Land  |                         |                         | 884,121.             |                        |               | ,121.     |
| b   | Buildings   |                         | 128,7                   | 79,723. 55,4         | 145,034.               | 73,334        | ,689.     |
| С   | Leasehold improvements                            |                         |                         |                      |                        |               |           |
| d   | Equipment   |                         | 22,4                    | 00,656. 19,3         | 397,050.               | 3,003         | 606.      |
| е   | Other   |                         |                         |                      |                        |               |           |
|     | I. Add lines 1a through 1e. (Column               |                         | n 990, Part X, columi   | n (B), line 10c.)    |                        | 79,722        | 416.      |

Schedule D (Form 990) 2018

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| Part VII            | Investments - Other Securities. Complete if the organization answere | d "Yes" on Form 990 | ), Part IV, line 11b. See Form 990, Part X, line 12.         |
|---------------------|--|---------------------|--|
|                     | (a) Description of security or category (including name of security) | (b) Book value      | (c) Method of valuation:<br>Cost or end-of-year market value |
| (1) Financia        | al derivatives   |                     |  |
| (2) Closely-        | -held equity interests   |                     |  |
|                     |  |                     |  |
| (A)                 |  |                     |  |
| (B)                 |  |                     |  |
| (C)                 |  |                     |  |
| (D)                 |  |                     |  |
| (E)<br>(F)          |  |                     |  |
| (G)                 |  |                     |  |
| (H)                 |  |                     |  |
|                     | n (b) must equal Form 990, Part X, col. (B) line 12.)                |                     |  |
| Part VIII           | Investments - Program Related.                                       | <u> </u>            |  |
|                     | Complete if the organization answere                                 | d "Yes" on Form 990 | ), Part IV, line 11c. See Form 990, Part X, line 13.         |
|                     | (a) Description of investment  | (b) Book value      | (c) Method of valuation: Cost or end-of-year market value    |
| (1)                 |  |                     |  |
| (2)                 |  |                     |  |
| (3)                 |  |                     |  |
| (4)                 |  |                     |  |
| (5)                 |  |                     |  |
| (6)                 |  |                     |  |
| (7)                 |  |                     |  |
| (8)                 |  |                     |  |
| (9)                 | n (b) must equal Form 990, Part X, col. (B) line 13.)                |                     |  |
| Part IX             | Other Assets.  |                     |  |
| raitix              |  | d "Yes" on Form 990 | ), Part IV, line 11d. See Form 990, Part X, line 15.         |
|                     |  | escription          | (b) Book value   |
| (1)                 | (4)  |                     | (4)  |
| (2)                 |  |                     |  |
| (3)                 |  |                     |  |
| (4)                 |  |                     |  |
| (5)                 |  |                     |  |
| (6)                 |  |                     |  |
| (7)                 |  |                     |  |
| (8)                 |  |                     |  |
| (9)                 |  |                     |  |
|                     | umn (b) must equal Form 990, Part X, col. (B)                        | line 15.)           | <u></u> ▶  |
| Part X              | Other Liabilities.  Complete if the organization answere line 25.    | d "Yes" on Form 990 | ), Part IV, line 11e or 11f. See Form 990, Part X,           |
| 1.                  | (a) Description of liability   | (b) Book valu       | ue   |
| (1) Feder           | al income taxes  |                     |  |
| (2) INTER           | REST RATE SWAP OBLIGATION  | 1,842,              | 084.   |
|                     | ING DEBT   | 5,439,              |  |
|                     | ISSUANCE COST  | -927,               | 335.   |
| (5)                 |  |                     |  |
| (6)                 |  |                     |  |
| (7)                 |  |                     |  |
| (8)                 |  |                     |  |
| (9)<br>Tatal (Calum | (h)  | C 254               | 1.4.7  |
| otal. (Colum        | nn (b) must equal Form 990, Part X, col. (B) line 25.                |                     |  |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

JSA 8E1270 1.000

| Scheaui   | e D (Form 990) 2018  | Page 4    |
|-----------|--|-----------|
| Part 2    | Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | 1.        |
| 1         | Total revenue, gains, and other support per audited financial statements   | 1         |
| 2         | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  |           |
| а         | Net unrealized gains (losses) on investments   |           |
| b         | Donated services and use of facilities   |           |
| С         | Recoveries of prior year grants  |           |
| d         | Other (Describe in Part XIII.)   |           |
| е         | Add lines 2a through 2d  | 2e        |
| 3         | Subtract line 2e from line 1   | 3         |
| 4         | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   |           |
| а         | Investment expenses not included on Form 990, Part VIII, line 7b 4a  |           |
| b         | Other (Describe in Part XIII.)   |           |
| _         | Add lines 4a and 4b  | 4c        |
| 5<br>Part | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)  | 5  <br>rn |
| rait      | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.  | 111.      |
| 1         | Total expenses and losses per audited financial statements   | 1         |
| 2         | Amounts included on line 1 but not on Form 990, Part IX, line 25:  |           |
| а         | Donated services and use of facilities   |           |
| b         | Prior year adjustments   |           |
| С         | Other losses   |           |
| d         | Other (Describe in Part XIII.)   | 0-        |
|           | Add lines 2a through 2d  | 2e        |
| 3         | Subtract line 2e from line 1   | 3         |
| 4         | Amounts included on Form 990, Part IX, line 25, but not on line 1:   |           |
| _         | Investment expenses not included on Form 990, Part VIII, line 7b   |           |
| b         | Other (Describe in Part XIII.)   | 4c        |
| С<br>5    | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).  | 5         |
|           | XIII Supplemental Information.   |           |
| Provide   | e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Pa   |           |
|           | XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform PAGE 5  | ation.    |
|           |  |           |
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|           |  |           |

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Schedule D (Form 990) 2018

### Part XIII Supplemental Information (continued)

PART V, LINE 4

INTENDED USE OF ENDOWMENT FUNDS THE ENDOWMENT FUNDS OF THE YMCA OF GREATER BOSTON HAVE BEEN SET ASIDE THROUGH THE INTENTIONS OF DONORS AND BOARD APPROPRIATION FOR GENERAL OR SPECIFIC PURPOSES.

PART X, LINE 2

FIN 48 (ASC) FOOTNOTE

THE ASSOCIATION IS A NONPROFIT ORGANIZATION DESCRIBED UNDER INTERNAL REVENUE CODE (IRC) SECTION 501(C)(3) AND IS GENERALLY EXEMPT FROM INCOME TAXES UNDER THE PROVISIONS OF IRC SECTION 501(A). THE ASSOCIATION BELIEVES IT HAS TAKEN NO SIGNIFICANT UNCERTAIN TAX POSITIONS.

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#### SCHEDULE G (Form 990 or 990-EZ)

### Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

2018

Open to Public

Department of the Treasury ► Go to www.irs.gov/Form990 for instructions and the latest instructions. Inspection Internal Revenue Service YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER Name of the organization Employer identification number BOSTON, INC. 04 - 2103551Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. 1 Mail solicitations Solicitation of non-government grants а Internet and email solicitations f Solicitation of government grants Phone solicitations Special fundraising events C g In-person solicitations d Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (iii) Did fundraiser have (vi) Amount paid to (i) Name and address of individual (iv) Gross receipts (or retained by) custody or control of (or retained by) (ii) Activity or entity (fundraiser) from activity fundraiser listed in organization contributions? col. (i) Yes No 1 2 3 6 8 9 10 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2018

Schedule G (Form 990 or 990-EZ) 2018

| Schedule G (F | Form 990 or 990-EZ) 2018   | Page <b>2</b> |
|---------------|--|---------------|
| Part II       | Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or  | reported      |
|               | more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and | d 6b. List    |
|               | events with gross receipts greater than \$5,000.   |               |

|                        |          | events with gross receipts gre  | ater than \$5,000.                                |  |                  |  |
|------------------------|----------|---|---|--|------------------|--|
|                        |          |   | (a) Event #1<br>SPARK PARY                        | (b) Event #2<br>CHNTWN LGCY EV                   | (c) Other events | (d) Total events<br>(add col. (a) through        |
| a)                     |          |   | (event type)                                      | (event type)                                     | (total number)   | col. <b>(c)</b> )                                |
| Revenue                | 1        | Gross receipts  | 702,816.  | 124,340.   | 775,696.         | 1,602,852  |
| ď                      | 2        | Less: Contributions   | 681,516.  | 110,580.   | 603,166.         | 1,395,262  |
|                        | 3        | Gross income (line 1 minus line 2)  | 21,300.   |  | 172,530.         | 207,590.   |
|                        | 4        | Cash prizes   |   |  |                  |  |
|                        | 5        | Noncash prizes  |   |  | 10,070.          | 10,070   |
| <b>Direct Expenses</b> | 6        | Rent/facility costs   |   |  | 30,138.          | 30,138   |
| t Expe                 | 7        | Food and beverages  | 73,446.   | 16,589.  | 93,546.          | 183,581  |
| Direc                  | 8        | Entertainment   |   | 900.   | 4,610.           | 5,510  |
|                        | 9        | Other direct expenses   | 50,420.   | 3,532.   | 42,941.          | 96,893   |
|                        | 10<br>11 | Direct expense summary. Add line Net income summary. Subtract lin                         | es 4 through 9 in colu<br>ne 10 from line 3, colu | mn (d)   |                  | 326,192<br>-118,602                              |
| Pa                     | rt l     | Gaming. Complete if the orga  | anization answered "                              |  |                  | · · · · · · · · · · · · · · · · · · ·            |
| _                      |          | \$15,000 on Form 990-EZ, line   | e 6a.   | T .  |                  |  |
| Revenue                |          |   | (a) Bingo   | (b) Pull tabs/instant<br>bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
| Re                     | 1        | Gross revenue   |   |  | 53,968.          | 53,968   |
| ses                    | 2        | Cash prizes   |   |  |                  |  |
| Direct Expenses        | 3        | Noncash prizes  |   |  | 22,229.          | 22,229   |
| <b>Direct</b>          | 4        | Rent/facility costs   |   |  |                  |  |
|                        | 5        | Other direct expenses   |   |  |                  |  |
|                        | 6        | Volunteer labor   | Yes % No  | Yes% No  | Yes%  X No       |  |
|                        | 7        | Direct expense summary. Add line  | es 2 through 5 in colu                            | mn (d)   |                  | 22,229   |
|                        | 8        | Net gaming income summary. Su   | btract line 7 from line                           | 1, column (d)                                    |                  | 31,739   |
| 9<br>a<br>b            | l        | Enter the state(s) in which the orgals the organization licensed to condit "No," explain: |   | in each of these state                           |                  | X Yes No   |
| 10 a                   |          | Were any of the organization's gaming<br>If "Yes," explain:                               |   |  |                  | Yes X No   |

| Sched | ule G (Form 990 or 990-EZ) 2018  |
|-------|--|
| 11    | Does the organization conduct gaming activities with nonmembers?   |
| 12    | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity  |
| -     | formed to administer charitable gaming?  |
| 13    | Indicate the percentage of gaming activity conducted in:   |
| а     | The organization's facility  |
| b     | An outside facility  |
| 14    | Enter the name and address of the person who prepares the organization's gaming/special events books and   |
|       | records:   |
|       |  |
|       | Name ▶ PAUL FALVEY   |
|       | Name Frank Falver  |
|       | Address ► 316 HUNTINGTON AVE BOSTON, MA 02115  |
|       | Address > 310 Novilington Ave Boston, MA 02113   |
| 15 a  | Does the organization have a contract with a third party from whom the organization receives gaming  |
|       | revenue?   |
| b     | If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the   |
| -     | amount of gaming revenue retained by the third party ▶ \$  |
| c     | If "Yes," enter name and address of the third party:   |
| ·     | The Foot, Shiel Hambaria address of the alma party.  |
|       | Name ▶   |
|       |  |
|       | Address >  |
| 40    |  |
| 16    | Gaming manager information:  |
|       | Name & THITE ITM   |
|       | Name ►JULIE LIMA   |
|       | Coming manager companyation > 4  |
|       | Gaming manager compensation ► \$834.   |
|       | Description of services provided ▶ ORGANIZING, RECORD KEEPING & MANAGING THE EVENT   |
|       | Description of services provided  ordinating, research repairing a registration and registration of services provided  ordinating, research repairing a registration of services provided  ordinating, research registration, reg |
|       | Director/officer X Employee Independent contractor   |
|       | Director/officer Employee independent contractor   |
| 17    | Mandatory distributions:   |
| '' a  | Is the organization required under state law to make charitable distributions from the gaming proceeds to  |
| a     | retain the state gaming license?   |
| b     | Enter the amount of distributions required under state law to be distributed to other exempt organizations   |
| Ŋ     | or spent in the organization's own exempt activities during the tax year $\blacktriangleright$ \$ 31,739.  |
| Par   |  |
| rai   | Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information  |
|       | (see instructions).  |
|       | (5555. 55.57).   |

Schedule G (Form 990 or 990-EZ) 2018

JSA 8E1503 1.000

### **SCHEDULE J** (Form 990)

**Compensation Information**For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information. **Open to Public** Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization BOSTON, INC.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

04-2103551

Employer identification number

| Part | Questions Regarding Compensation   |    |     |    |
|------|--|----|-----|----|
|      |  |    | Yes | No |
| 1a   | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.  First-class or charter travel  Travel for companions  Tax indemnification and gross-up payments  Discretionary spending account  Tax indemnification account  Personal services (such as maid, chauffeur, chef) |    |     |    |
| b    | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to   | 1b | X   |    |
| 2    | explain  | 10 | 71  |    |
| 2    | directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line   |    |     |    |
|      |  | 2  |     | Х  |
| 3    | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.    X   | 2  |     | A  |
| 4    | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing   |    |     |    |
|      | organization or a related organization:  |    |     |    |
| а    | Receive a severance payment or change-of-control payment?  | 4a |     | X  |
| b    | Participate in, or receive payment from, a supplemental nonqualified retirement plan?  | 4b |     | X  |
| С    | Participate in, or receive payment from, an equity-based compensation arrangement?   | 4c |     | X  |
|      | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.   |    |     |    |
| 5    | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:   |    |     |    |
| а    | The organization?  | 5a | Х   |    |
| b    | Any related organization?  | 5b |     | Х  |
|      | If "Yes" on line 5a or 5b, describe in Part III.   |    |     |    |
| 6    | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:   |    |     |    |
| а    | The organization?  | 6a |     | Х  |
| b    | Any related organization?  | 6b |     | Х  |
|      | If "Yes" on line 6a or 6b, describe in Part III.   |    |     |    |
| 7    | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed  |    |     |    |
|      | payments not described on lines 5 and 6? If "Yes," describe in Part III  | 7  | Х   |    |
| 8    | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject   |    |     |    |
|      | to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe   |    |     |    |
|      | in Part III  | 8  |     | Х  |
| 9    | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in   |    |     |    |
|      | Regulations section 53.4958-6(c)?  | 9  |     |    |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Page 2

Schedule J (Form 990) 2018

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                                   |            | (B) Breakdown of W-2 and |                                     | or 1099-MISC compensation                 | (C) Retirement and             | (D) Nontaxable | (E) Total of columns | (F) Compensation   |
|-----------------------------------|------------|--------------------------|-------------------------------------|---|--------------------------------|----------------|----------------------|--|
| (A) Name and Title                |            | (i) Base<br>compensation | (ii) Bonus & incentive compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits       | (B)(i)-(D)           | in column (B) reported<br>as deferred on prior<br>Form 990 |
| JAMES MORTON                      | ε          | 394,975.                 | 0                                   | 4,810.                                    | 33,000.                        | 11,282.        | 444,067.             | 0  |
| PRESIDENT & CEO                   | €          | 0                        | 0                                   | 0   | 0                              | 0              | 0                    | 0  |
| ANN TIKKANEN                      | Ξ          | 187,128.                 | 0                                   | 3,420.                                    | 23,439.                        | 7,971.         | 221,958.             | 0.   |
| ZEXECUTIVE VP & CFO THRU 09/18    | €          | 0                        | 0                                   | 0   | 0                              | 0              | 0                    | 0  |
| JARRETT ROYSTER                   | ε          | 200,454.                 | 0                                   | 4,810.                                    | 25,384.                        | 6,779.         | 237,427.             | 0  |
| 3EXECUTIVE VP & COO               | €          | 0                        | 0                                   | 0   | .0                             | 0              | 0                    | 0  |
| MARK STRAUBEL                     | Ξ          | 174,392.                 | 0                                   | 4,810.                                    | 22,855.                        | 15,458.        | 217,515.             | 0  |
| 4 EXECUTIVE VP & COO              | €          | 0                        | 0                                   | 0   | .0                             | 0              | .0                   | 0  |
| JULIE LIMA                        | Ξ          | 168,344.                 | 0                                   | 4,810.                                    | 4,937.                         | 6,175.         | 184,266.             | 0  |
| EXECUTITIVE VP OF DEVELOPMENT     | €          | 0                        | 0                                   | 0   | .0                             | 0              | 0                    | 0  |
| AMY TURNER                        | Ξ          | 170,244.                 | 0                                   | 4,810.                                    | 21,983.                        | 15,594.        | 212,631.             | 0  |
| 6EXECUTIVE VP & CCDO              | €          | 0                        | 0                                   | 0   | .0                             | 0              | 0                    | 0  |
| MICHAEL FARRELL                   | Ξ          | 140,648.                 | 0                                   | 4,810.                                    | .0                             | 15,225.        | 160,683.             | 0  |
| 7VP OF FACILITY MANAGEMENT        | €          | 0                        | 0                                   | 0   | .0                             | 0              | .0                   | 0  |
| KEITH HENDRICKS                   | Ξ          | 145,890.                 | 0                                   | 0   | 19,130.                        | 15,300.        | 180,320.             | 0  |
| 8 VP OF ACTG AND FIN SYSTEMS      | €          | 0                        | 0                                   | 0   |                                |                |                      | 0  |
|                                   | Ξ          | 133,946.                 | 0                                   | 4,810.                                    | 17,423.                        | 10,537.        | 166,716.             | 0  |
| 9 VP OF ACDMIC ACHVMN & PRINRSHP  | €          | 0                        | 0                                   | 0   | .0                             | 0              | 0                    | 0  |
| MARION KELLY                      | Ξ          | 137,502.                 | 0                                   | 2,100.                                    | 16,823.                        | 2,124.         | 158,549.             | 0  |
| 10SR. BRANCH EXECUTIVE DIRECTOR   | €          | 0                        | 0                                   | 0   | .0                             | 0              | .0                   | 0  |
| ELIZABETH TOLEDO CRUZ             | Ξ          | 124,082.                 | 0                                   | 2,590.                                    | 15,746.                        | 8,347.         | 150,765.             | 0  |
| 11 EXECUTIVE VP & COO THRU 7/6/18 | €          | 0                        | 0                                   | 0   | .0                             | 0              | .0                   | 0  |
|                                   | Ξ          |                          |                                     |   |                                |                |                      |  |
| 12                                | <b>(E)</b> |                          |                                     |   |                                |                |                      |  |
|                                   | Ξ          |                          |                                     |   |                                |                |                      |  |
| 13                                | €          |                          |                                     |   |                                |                |                      |  |
|                                   | Ξ          |                          |                                     |   |                                |                |                      |  |
| 14                                | Œ)         |                          |                                     |   |                                |                |                      |  |
|                                   | Ξ          |                          |                                     |   |                                |                |                      |  |
| 15                                | €          |                          |                                     |   |                                |                |                      |  |
|                                   | Ξ          |                          |                                     |   |                                |                |                      |  |
| 16                                | (ii)       |                          |                                     |   |                                |                |                      |  |
|                                   |            |                          |                                     |   |                                |                | Sch                  | Schedule J (Form 990) 2018                                 |

Schedule J (Form 990) 2018

Schedule J (Form 990) 2018

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## Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

HOUSING ALLOWANCE

PART I, LINE

HIS A HOUSING ALLOWANCE IS PROVIDED TO THE PRESIDENT/CEO AS PART OF

EMPLOYMENT CONTRACT. THE ALLOWANCE AMOUNT IS INCLUDED IN TAXABLE

COMPENSATION FOR THE YEAR.

PART I, LINE 5A

THE ORGANIZATION PROVIDES ADDITIONAL FINANCIAL REWARD TO THE CORPORATE

TEAM AND THE BRANCH EXECUTIVES AND STAFF BASED ON MEETING OR EXECUTIVE

EXCEEDING THE FOLLOWING PERFORMANCE MEASUREMENTS:

-BUDGETED OPERATING REVENUE,

-ANNUAL CAMPAIGN GOAL,

-NET BOTTOM LINE BUDGET, AND/OR

-MEMBERSHIP REVENUE TARGET.

PART I, LINE

BONUS AND INCENTIVE COMPENSATION PAYMENTS ARE PAID AT THE DISCRETION OF

THE ORGANIZATION'S CEO, SUBJECT TO REVIEW AND APPROVAL BY THE

COMPENSATION COMMITTEE.

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Schedule J (Form 990) 2018

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## Part | Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE J, PART II, COLUMN (B) (III)

OTHER REPORTABLE COMPENSATION INCLUDES TRANSPORTATION BENEFITS AND

SUCH AMOUNTS ARE INCLUDED IN TAXABLE COMPENSATION RELOCATION BENEFITS.

FOR THE YEAR.

35781

SCHEDULE K (Form 990)

Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

20**18** 

OMB No. 1545-0047

► Attach to Form 990.

Inspection

► Go to www.irs.gov/Form990 for instructions and the latest information. YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

Employer identification number 04-2103551

### Part | Bond Issues

Name of the organization Department of the Treasury

Internal Revenue Service

BOSTON, INC.

| 00000                                      |                |             |                             |                 |   |              |                                     |                         |
|--|----------------|-------------|-----------------------------|-----------------|---|--------------|-------------------------------------|-------------------------|
| (a) Issuer name                            | (b) Issuer EIN | (c) CUSIP # | (c) CUSIP # (d) Date issued | (e) Issue price | (f) Description of purpose                    | (g) Defeased | (h) On (i<br>behalf of fi<br>issuer | (i) Pooled<br>financing |
|  |                |             |                             |                 |   | Yes No       | Yes No Yes No                       | Yes No                  |
| A MASSACHUSETTS DEVELOPMENT FINANCE AGENCY | 04-3431814     | 57583F5X5   | 10/28/2004                  | 28,000,000.     | 28,000,000. NEW CONST./REFUND '98 & '01 BONDS | ×            | ×                                   | ×                       |
| B MASSACHUSETTS DEVELOPMENT FINANCE AGENCY | 04-3431814     | 57583RKV6   | 05/09/2007                  | 8,500,000.      | 8,500,000. NEW CONSTRUCTION/REFUND '04 BOND   | ×            | ×                                   | ×                       |
| C MASSACHUSETTS DEVELOPMENT FINANCE AGENCY | 04-3431814     |             | 04/02/2012                  | 10,800,000.     | 10,800,000. NEW CONSTRUCTION                  | ×            | ×                                   | ×                       |
| D MASSACHUSETTS DEVELOPMENT FINANCE AGENCY | 04-3431814     |             | 04/29/2015                  | 10,000,000.     | 10,000,000. NEW CONSTRUCTION                  | ×            | ×                                   | ×                       |

### Part | Proceeds

|  |        | A           | 8      |                | ပ     |                | ٥                          |                |
|--|--------|-------------|--------|----------------|-------|----------------|----------------------------|----------------|
| 1 Amount of bonds retired  | 8,     | 184,977.    | 1,47   | 470,000.       | 1.    | 175,000.       | 682                        | ,584.          |
| 2 Amount of bonds legally defeased   |        |             |        |                |       |                |                            |                |
| 3 Total proceeds of issue  | 28,    | .000,000    | 8,5(   | 500,000.       | 10,80 | .000,008       | 10,000,000.                | .000,          |
| 4 Gross proceeds in reserve funds  |        |             |        |                |       |                |                            |                |
| 5 Capitalized interest from proceeds   |        | 795,244.    |        |                |       |                |                            |                |
| 6 Proceeds in refunding escrows  |        |             |        |                |       |                |                            |                |
| 7 Issuance costs from proceeds   | :      | 553,884.    | 1(     | 164,750.       |       | 28,920.        | 25                         | 25,000.        |
| 8 Credit enhancement from proceeds   |        | 134,515.    |        | 36,181.        |       |                |                            |                |
| 9 Working capital expenditures from proceeds                                   | :      |             |        |                |       |                |                            |                |
| 10 Capital expenditures from proceeds  | 11,    | 135,562.    | 9,64   | 6,640,787.     | 10,77 | 10,771,080.    | 9,975,000.                 | .000,          |
| 11 Other spent proceeds  | :      |             |        |                |       |                |                            |                |
| 12 Other unspent proceeds  | 15,    | 15,380,795. | 1,658, | 58, 282.       |       |                |                            |                |
| 13 Year of substantial completion  | 20     | 2005        | 2009   |                | 2015  |                |                            |                |
|  | Yes    | No          | Yes    | N <sub>o</sub> | Yes   | o <sub>N</sub> | Yes                        | N <sub>o</sub> |
| 14 Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, | or,    |             |        |                |       |                |                            |                |
| if issued prior to 2018, a current refunding issue)?                           | ×<br>: |             | ×      |                |       | ×              |                            | ×              |
| 15 Were the bonds issued as part of a refunding issue of taxable bonds (or, if | ij     |             |        |                |       |                |                            |                |
| issued prior to 2018, an advance refunding issue)?                             | ×<br>: |             |        | ×              |       | ×              |                            | ×              |
| 16 Has the final allocation of proceeds been made?                             | ×      |             | ×      |                | ×     |                |                            | ×              |
| 17 Does the organization maintain adequate books and records to support the    | et e   |             |        |                |       |                |                            |                |
| final allocation of proceeds?  | ×      |             | X      |                | X     |                | ×                          |                |
| For Paperwork Reduction Act Notice, see the Instructions for Form 990.         |        |             |        |                |       | Scl            | Schedule K (Form 990) 2018 | 990) 2018      |

JSA

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Page 2

Schedule K (Form 990) 2018

| Part III Private Business Use   | TAX-EXEMPT | T BONDS |     |          |     |                |              | 1                          |
|---|------------|---------|-----|----------|-----|----------------|--------------|----------------------------|
|   |            | A       |     | В        | ပ   |                | ٥            |                            |
| 1 Was the organization a partner in a partnership, or a member of an LLC,   | Yes        | No      | Yes | No       | Yes | No             | Yes          | No                         |
| which owned property financed by tax-exempt bonds?  |            | ×       |     | ×        |     | ×              |              | ×                          |
| 2 Are there any lease arrangements that may result in private business use of   |            | >       |     | >        |     | >              |              | ×                          |
| 3a Are there any management or service contracts that may result in private   |            | 37      |     | 1        |     | 17             |              | 17                         |
| business use of bond-financed property?   |            | ×       |     | ×        | ×   |                | ×            |                            |
| <b>b</b> If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside  |            |         |     |          | ;   |                | :            |                            |
| counsel to review any management or service contracts relating to the financed property?  |            |         |     |          | ×   |                | ×            |                            |
| c Are there any research agreements that may result in private business use of bond-financed property?  |            | ×       |     | ×        |     | ×              |              | ×                          |
| d If "Yes" to line 3c, does the organization routinely engage bond counsel or other   |            |         |     |          |     |                |              |                            |
|   |            |         |     |          |     |                |              |                            |
| 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government ▶       |            | %       |     | %        |     | %              |              | %                          |
| 5 Enter the percentage of financed property used in a private business use as a   |            |         |     |          |     |                |              |                            |
| result of unrelated trade or business activity carried on by your organization,   |            | %       |     | %        |     | %              |              | %                          |
| A Total of lines 4 and 5  |            | %       |     | %        |     | 0 %            |              | %                          |
|   |            | >       |     | >        |     | 2 >            |              | 2                          |
| 8a Has there been a sale or disposition of any of the bond-financed property to a noncovernmental person other than a 501(c)(3) organization since the bonds were issued? |            | < ×     |     | < ×      |     | < ×            |              | <                          |
| b If "Yes" to line 8a, enter the percentage of bond-financed property sold or   |            |         |     |          |     |                |              |                            |
|   |            | %       |     | %        |     | %              |              | %                          |
| c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?   |            |         |     |          |     |                |              |                            |
| 9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the                            |            |         |     |          |     |                |              |                            |
| requirements under Regulations sections 1.141-12 and 1.145-2?   | ×          |         | ×   |          | ×   |                | ×            |                            |
| Part IV Arbitrage   |            |         |     |          |     |                |              |                            |
|   |            | 4       |     | <b>B</b> | ပ   |                | 0            |                            |
| 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and   | Yes        | ٥<br>۷  | Yes | Š        | Yes | o <sub>N</sub> | Yes          | No                         |
| Penalty in Lieu of Arbitrage Rebate?  |            | ×       |     | ×        |     | ×              |              | ×                          |
| 2 If "No" to line 1, did the following apply?   |            |         |     |          |     |                |              |                            |
| a Rebate not due yet?   |            | ×       |     | ×        |     | ×              |              | ×                          |
| <b>b</b> Exception to rebate?   |            | ×       |     | ×        |     | ×              |              | ×                          |
| c No rebate due?  | ×          |         | ×   |          | ×   |                | ×            |                            |
| If "Yes" to line 2c, provide in Part VI the date the rebate computation was   |            |         |     |          |     |                |              |                            |
|   | >          |         | >   |          | >   |                | >            |                            |
| 3 Is the bond issue a variable rate issue?  | <          |         | ⋖   |          | ≺   |                | ≺            |                            |
|   |            |         |     |          |     | Sc             | hedule K (Fc | Schedule K (Form 990) 2018 |

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Schedule K (Form 990) 2018

| Part IV Arbitrage (Continued)  |               |           |     |                  |                   |                |     |    |
|--|---------------|-----------|-----|------------------|-------------------|----------------|-----|----|
|  | ∢             |           | _   | В                |                   | ပ              | ٥   |    |
| 4a Has the organization or the governmental issuer entered into a qualified                                | Yes           | No        | Yes | Ŷ.               | Yes               | No             | Yes | No |
| hedge with respect to the bond issue?  | ×             |           |     | ×                | ×                 |                |     | ×  |
| <b>b</b> Name of provider  | CITIZENS BANK | NK        |     |                  | RBS CITIZENS BANK | NS BANK        |     |    |
| <b>c</b> Term of hedge   |               | 10.000    |     |                  |                   | 10.000         |     |    |
| d Was the hedge superintegrated?   |               | ×         |     |                  |                   | ×              |     |    |
| Was the hedge terminated?  |               | ×         |     |                  |                   | ×              |     |    |
| Were gross proceeds invested   |               | ×         |     | ×                |                   | ×              |     | ×  |
| <b>b</b> Name of provider  |               |           |     |                  |                   |                |     |    |
| c Term of GIC  |               |           |     |                  |                   |                |     |    |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?              |               |           |     |                  |                   |                |     |    |
| <b>6</b> Were any gross proceeds invested beyond an available temporary period?                            |               | ×         |     | ×                |                   | ×              |     | ×  |
| 7 Has the organization established written procedures to monitor the                                       |               |           |     |                  |                   |                |     |    |
| requirements of section 148?   |               | ×         |     | ×                |                   | ×              |     | ×  |
| Part V Procedures To Undertake Corrective Action   |               |           |     |                  |                   |                |     |    |
|  | A             |           | _   | В                |                   | ပ              | ٥   |    |
| Has the organization established written procedures to ensure that violations                              | Yes           | No        | Yes | ٩                | Yes               | o <sub>N</sub> | Yes | No |
|  |               |           |     |                  |                   |                |     |    |
| program if self-remediation  |               |           |     |                  |                   |                |     |    |
| ig   | ×             |           |     |                  | ×                 |                | X   |    |
| Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K. | o questions   | s on Sche |     | See instructions | tions             |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |
|  |               |           |     |                  |                   |                |     |    |

Schedule K (Form 990) 2018

Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K (see instructions) (Continued)

SCHEDULE K, LINE 3

FOR ALL FOUR BOND ISSUES, THE REBATE COMPUTATION WAS PERFORMED IN APRIL,

2018.

**Schedule K (Form 990) 2018** PAGE 47

### SCHEDULE M (Form 990)

**Noncash Contributions** 

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public

Inspection

Internal Revenue Service

Name of the organization

BOSTON, INC.

Department of the Treasury

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

Employer identification number

04-2103551

Types of Property Part I (c) (b) (a) Noncash contribution Check if Number of contributions or Method of determining amounts reported on applicable noncash contribution amounts items contributed Form 990, Part VIII, line 1g Art - Works of art . . . . . . . . . . 1 Art - Historical treasures . . . . . 3 Art - Fractional interests . . . . . Books and publications . . . . . 5 Clothing and household goods . . . . . . . . . . . . . . . . . 6 Cars and other vehicles. . . . . . Boats and planes . . . . . . . . . 7 8 Intellectual property . . . . . . . . . 5. 35,157. FMV Χ Securities - Publicly traded . . . . 10 Securities - Closely held stock . . . Securities - Partnership, LLC, or trust interests . . . . . . . . . . . . . . . . Securities - Miscellaneous . . . . 12 Qualified conservation contribution - Historic structures . . . . . . . . . . . . . . . . 14 Qualified conservation contribution - Other...... 15 Real estate - Residential . . . . . Real estate - Commercial . . . . . 16 Real estate - Other . . . . . . . . 17 Collectibles . . . . . . . . . . . . . . . . 18 19 20 Drugs and medical supplies . . . 21 Taxidermy..... 22 Scientific specimens . . . . . . 23 24 Archeological artifacts . . . . . . 25 Other ►( 26 Other ►( Other ►( 27 28 Other ►( Number of Forms 8283 received by the organization during the tax year for contributions for 29 which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . . . . . . Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required Χ 30a **b** If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any nonstandard Χ 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash Χ 32a b If "Yes," describe in Part II.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2018

describe in Part II.

If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked,

Schedule M (Form 990) (2018) Page **2** 

Part II Supplem

**Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

JSA Schedule M (Form 990) (2018)

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### **SCHEDULE O** (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No. 1545-0047 **Open to Public** Inspection

Department of the Treasury Internal Revenue Service

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

Name of the organization BOSTON, INC.

**Employer identification number** 04-2103551

PART I, LINE 1

MISSION STATEMENT

THE YMCA OF GREATER BOSTON IS DEDICATED TO IMPROVING THE HEALTH OF MIND, BODY AND SPIRIT OF INDIVIDUALS AND FAMILIES IN OUR COMMUNITIES. THE Y WELCOMES MEN AND WOMEN, BOYS AND GIRLS OF ALL INCOMES, FAITHS, AND CULTURES.

PART III, LINE 1

ORGANIZATION'S MISSION

FOUNDED IN 1851 AS AMERICA'S FIRST Y, THE YMCA OF GREATER BOSTON STRENGTHENS THE GREATER BOSTON COMMUNITY THROUGH A FOCUS ON YOUTH DEVELOPMENT, HEALTHY LIVING AND SOCIAL RESPONSIBILITY. AS ONE OF THE COMMUNITY'S LEADING NONPROFITS, WE ARE DEDICATED TO NURTURING THE POTENTIAL OF EVERY CHILD AND TEEN, IMPROVING OUR COMMUNITY'S HEALTH AND WELL-BEING AND PROVIDING OPPORTUNITIES TO GIVE BACK AND SUPPORT OUR NEIGHBORS. EACH YEAR, THE YMCA ENABLES MORE THAN 150,000 YOUTH, ADULTS, AND SENIORS TO BE HEALTHY, CONFIDENT, CONNECTED AND SECURE.

TODAY, THE YMCA OF GREATER BOSTON RANKS AS ONE OF THE LARGEST URBAN Y'S IN THE NATION, STAYING TRUE TO ITS ROOTS AS A VALUES-DRIVEN, VOLUNTEER-LED, HUMAN SERVICE ORGANIZATION STRENGTHENING CHILDREN, FAMILIES AND COMMUNITIES. THE Y'S STAFF, VOLUNTEERS, AND CONSTITUENTS REPRESENT THE BROAD SPECTRUM OF CITIZENS, BY ANY AND ALL MEASURES, WHO LIVE IN GREATER BOSTON.

35781

EVERY DAY, THE YMCA OF GREATER BOSTON WORKS SIDE-BY-SIDE WITH OUR NEIGHBORS TO MAKE SURE THAT EVERYONE, REGARDLESS OF AGE, INCOME OR BACKGROUND, HAS THE OPPORTUNITY TO LEARN, GROW AND THRIVE.

YOUTH DEVELOPMENT - WE BELIEVE THAT ALL KIDS DESERVE THE OPPORTUNITY TO DISCOVER WHO THEY ARE AND WHAT THEY CAN ACHIEVE. THROUGH OUR Y, MORE THAN 50,000 YOUTH UNDER THE AGE OF 18 ARE CULTIVATING THE VALUES, SKILLS AND RELATIONSHIPS THAT LEAD TO POSITIVE BEHAVIORS, BETTER HEALTH AND EDUCATIONAL ACHIEVEMENT. THE Y IS THE LARGEST PROVIDER OF AFTER SCHOOL PROGRAMS AND EARLY EDUCATION IN MASSACHUSETTS, OFFERS THE STATE'S LARGEST SUMMER YOUTH EMPLOYMENT PROGRAM, AND PROVIDES MORE THAN 25,000 WEEKS OF CAMP EACH SUMMER.

HEALTHY LIVING - MORE THAN 100,000 CHILDREN AND ADULTS ARE RECEIVING

GUIDANCE AND THE RESOURCES NEEDED TO ACHIEVE GREATER HEALTH AND

WELL-BEING FOR THEIR SPIRIT, MIND AND BODY BY BEING A MEMBER OF OUR Y. IN

COMMUNITIES ACROSS GREATER BOSTON, THE Y IS A LEADING VOICE ON HEALTH AND

WELL-BEING. WITH A MISSION CENTERED ON BALANCE, THE Y BRINGS FAMILIES

CLOSER TOGETHER, ENCOURAGES GOOD HEALTH AND FOSTERS CONNECTIONS THROUGH

FITNESS, SPORTS, AND FUN.

SOCIAL RESPONSIBILITY - TO BRING ABOUT MEANINGFUL CHANGE, INDIVIDUALS

NEED ONGOING ENCOURAGEMENT AND TOOLS. WE'RE HERE DAY-IN AND DAY-OUT TO

PROVIDE THE RESOURCES OUR COMMUNITIES NEED TO ADDRESS THE MOST PRESSING

35781

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

BOSTON, INC.

Employer identification number

04-2103551

SOCIAL ISSUES SUCH AS ADULT EDUCATION, WORKFORCE DEVELOPMENT AND HOUSING.

ON ANY GIVEN NIGHT, 35 ADULTS AND CHILDREN ARE LIVING AT THE Y. OUR

FAMILIES IN TRANSITION PROGRAM NOT ONLY PROVIDES SHELTER, BUT ALSO

ADDRESS THE UNDERLYING ISSUES THAT CAUSED FAMILIES TO BE HOMELESS. SINCE

1896, THE YMCA OF GREATER BOSTON HAS PROVIDED ADULT EDUCATION TO

NEWCOMERS HELPING THEM THRIVE IN THEIR NEW HOMELAND. THIS COMMITMENT TO

ADULT EDUCATION CONTINUES TODAY AT THE INTERNATIONAL LEARNING CENTER

(ILC) AND TRAINING, INC. WHERE MORE THAN 800 ADULTS EACH YEAR BRIDGE

SKILLS GAPS AND START ON A PATH TOWARDS EMPLOYMENT AND SELF-SUFFICIENCY.

THE YMCA OF GREATER BOSTON HAS BRANCHES LOCATED IN BOSTON'S FENWAY,

DORCHESTER, ROXBURY, CHINATOWN, WEST ROXBURY, HYDE PARK,

ALLSTON/BRIGHTON, EAST BOSTON AND CHARLESTOWN NEIGHBORHOODS, AS WELL AS

IN THE OUTLYING COMMUNITIES OF NEEDHAM, WALTHAM, READING, AND WOBURN. THE

YMCA ALSO HAS CAMPING FACILITIES IN MASSACHUSETTS COMMUNITIES INCLUDING

BOXFORD, CANTON, AND WESTWOOD, AND A RESIDENT CAMP FACILITY IN

TUFTONBORO, NEW HAMPSHIRE. DOLLARS RETURNED TO THE FINANCIAL

ASSISTANCE/PROGRAM AREA COMMUNITY:

-----

DIRECT AID (FINANCIAL ASSISTANCE)

TO INDIVIDUALS AND FAMILIES:

MEMBERSHIP FOR ALL

(FOR LOW INCOME FAMILIES)

1,055,103

CHILDCARE DEVELOPMENT FOR ALL

| Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION (BOSTON, INC. | JF GREATER       | Employer identification number 04-2103551 |
|--|------------------|---|
|  |                  |   |
| (DISCOUNTED FEES)  | 1,795,119        |   |
| CAMP FOR ALL   |                  |   |
| (DISCOUNTED FEES)  | 480,357          |   |
| BREAKFAST/LUNCH/SNACK FOOD SUBSIDY                                       |                  |   |
| PAID BY THE Y  | 37,763           |   |
| INDIRECT AID BY PROGRAM AREA:  |                  |   |
| MEMBERSHIP - ROXBURY   | 975 <b>,</b> 994 |   |
| MEMBERSHIP - HUNTINGTON AVENUE   | 50,729           |   |
| MEMBERSHIP - DORCHESTER  | 755 <b>,</b> 674 |   |
| MEMBERSHIP - CHARLESTOWN   | 418,121          |   |
| MEMBERSHIP - WANG  | 551,976          |   |
| MEMBERSHIP - MENINO (HYDE PARK)  | 390,905          |   |
| MEMBERSHIP - EAST BOSTON   | 386,571          |   |
| MEMBERSHIP - EDUCATION AND TRAINING                                      | 194,688          |   |
| GET SUMMER FREE TEEN MEMBERSHIPS   | 414,568          |   |
| UNITED WAY FUNDING:  |                  |   |
| FOR U.W. SPECIFIC IMPACT PROGRAM AREAS                                   | 115,000          |   |
| FACILITIES (USE BY COMMUNITY GROUPS/NONPROFIT ORGS)                      | :                |   |
| VARIOUS CHURCH GROUPS, SCHOOLS, AND LOCAL CLUBS                          | 39,000           |   |
| FINANCIAL SUPPORT:   |                  |   |
| THROUGH THE YMCA OF THE USA'S  |                  |   |
| INTERNATIONAL PROGRAM  | 25,000           |   |
| MILITARY SUPPORT PROGRAMS AT CONSTITUTION INN                            | 10,343           |   |

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Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

BOSTON, INC.

Employer identification number
04-2103551

VARIOUS DONATIONS 7,800

-----

GRAND TOTAL USES OF FUNDS

(WHAT THE Y GIVES BACK TO COMMUNITIES)

7,704,711

PART VI, SECTION A, QUESTION 11B FORM 990 REVIEW PROCESS

THE YMCA OF GREATER BOSTON'S FINANCE, AUDIT AND RISK, AND EXECUTIVE COMMITTEES, COMMITTEES OF THE GENERAL BOARD OF DIRECTORS, REVIEW A FINAL FORM OF THE FORM 990 PRIOR TO ACTUAL FILING. MEMBERS OF THE EXTERNAL AUDIT AND TAX FIRM (CURRENTLY KPMG LLP) INITIALLY DISCUSS, PREPARE AND REVIEW THE RETURN WITH Y MANAGEMENT. ONCE THE TAX RETURN IS FULLY ANALYZED AND PREPARED BY Y MANAGEMENT, A PAPER COPY IS DISTRIBUTED TO THE AUDIT AND RISK COMMITTEE, IN ADVANCE OF A SPECIFIC MEETING. SUBSEQUENTLY, KPMG'S TAX GROUP REPRESENTATIVES MEET WITH Y MANAGEMENT AND MEMBERS OF THE Y'S FINANCE, AUDIT AND RISK, AND EXECUTIVE COMMITTEES IN ORDER TO ENSURE ALL PERSONS HAVE HAD AN OPPORTUNITY TO ASK QUESTIONS AND DISCUSS THE CONTENT OF THE TAX RETURN, PRIOR TO THE DEADLINE. FINANCE AND AUDIT AND RISK COMMITTEES APPROVE THE CONTENTS OF THE TAX RETURN IN ADVANCE OF IT BEING FILED WITH THE IRS. AFTER THE FINANCE AND AUDIT AND RISK COMMITTEES APPROVE FORM 990, THE RETURN IS PROVIDED TO ALL BOARD MEMBERS IN ADVANCE OF THE ASSOCIATION'S MARCH GENERAL BOARD MEETING AND THE RETURN IS FILED AFTER ALL BOARD MEMBERS HAVE HAD AN OPPORTUNITY TO REVIEW THE FILING.

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

BOSTON, INC.

Employer identification number
04-2103551

PART VI, SECTION B, QUESTION 12C

CONFLICT OF INTEREST

EACH YEAR, A CONFLICT OF INTEREST POLICY DOCUMENT AND COVER LETTER (INCLUDING ALSO A FORM OF A QUESTIONNAIRE) IS MAILED FROM THE PRESIDENT'S OFFICE TO CONCERNED PERSONS INCLUDING ALL MEMBERS OF THE GENERAL BOARD OF DIRECTORS, BRANCH GENERAL BOARD REPRESENTATIVES, YMCA OF GREATER BOSTON SENIOR STAFF MEMBERS, BRANCH EXECUTIVES, AND BRANCH AND BOARD CHAIRS (I.E. PERSONS COVERED UNDER THE POLICY). THE QUESTIONNAIRE PROVIDES A DESCRIPTION OF A CONFLICT OF INTEREST AS WELL AS THE BUSINESS AFFILIATION OF THE CONCERNED PERSON. ALL MEMBERS ARE REQUIRED TO READ, COMPLETE AND SIGN THE QUESTIONNAIRE, AND TO RETURN THE COMPLETED DOCUMENTS TO THE PRESIDENT'S OFFICE. THE YMCA OF GREATER BOSTON'S PRESIDENT, AUDIT AND RISK COMMITTEE CHAIR, AND CHIEF FINANCIAL OFFICER REVIEW THE CONTENTS/RESPONSES DETAILED ON THE QUESTIONNAIRES, FOR COMPLETENESS AS WELL AS TO IDENTIFY ANY MATERIAL (OR POTENTIAL) CONFLICTS THAT MAY EXIST HAVE BEEN DOCUMENTED. THE YMCA OF GREATER BOSTON'S PRESIDENT SUBSEQUENTLY WILL REVIEW IDENTIFIED CONFLICTS WITH THE CHAIR OF THE GENERAL BOARD OF DIRECTOR. THE CONCERNED PERSON WITH WHOM A CONFLICTING INTEREST EXISTS WILL BE EXCLUDED FROM ANY DISCUSSION, APPROVAL OF TRANSACTIONS, BIDS, ETC. WITH ANY AND ALL GENERAL BOARD COMMITTEE MEETINGS.

PART VI, SECTION B, QUESTION 15B

COMPENSATION POLICIES

THE COMPENSATION COMMITTEE OF THE GENERAL BOARD OF DIRECTORS, LED BY THE CHAIR OF THE COMPENSATION COMMITTEE, INCLUDING ALSO THE CURRENT CHAIR, IS RESPONSIBLE FOR DUE DILIGENCE OF EXECUTIVE AND EMPLOYEE COMPENSATION TO

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER BOSTON, INC.

Employer identification number 04-2103551

ASSURE THAT THE YMCA OF GREATER BOSTON COMPLIES WITH IRS REQUIREMENTS FOR NON-PROFIT COMPENSATION. THE COMMITTEE REVIEWS AND DISCUSSES COMPENSATION SURVEYS OF COMPARABLE SIZE YMCAS ACROSS THE COUNTRY RESEARCHED BY SULLIVAN, COTTER AND ASSOCIATES, A SURVEY OF REPRESENTATIVE BOSTON-AREA NON-PROFITS EXECUTIVES' COMPENSATION, AND A NATIONAL SURVEY OF ALL NON-PROFIT AND GENERAL INDUSTRY EXECUTIVES. THE COMMITTEE THEN REVIEWS AND APPROVES THE ANNUAL MERIT SALARY PLAN (BASED ON ANNUAL REVIEWS) AND ANY CHANGES TO THE COMPENSATION RANGES; EXAMINES THE COMPENSATION OF THE Y'S 8 SENIOR EXECUTIVES AND COMPARES THEIR COMPENSATION TO THE SAME POSITIONS AT COMPARABLE YMCAS AND OTHER LOCAL AND REGIONAL NON-PROFITS; ASSURES THAT THE YMCA OF GREATER BOSTON IS PAYING BETWEEN THE FIFTIETH AND SEVENTY-FIFTH PERCENTILE OF PREVAILING MARKET RATES FOR SIMILAR POSITIONS; REVIEWS THE PERFORMANCE APPRAISAL OF THE Y PRESIDENT BY THE CHAIR OF THE GENERAL BOARD; DETERMINES THE COMPENSATION OF THE YMCA PRESIDENT; AND ENSURES THAT THERE ARE CLEAR PERFORMANCE MEASURES FOR ANNUAL EMPLOYEE INCENTIVE AWARDS. THE COMMITTEE GENERALLY MEETS TWO TO FOUR TIMES ANNUALLY. THE COMMITTEE ALSO ASSIGNS SPECIFIC ANALYTICAL TASKS TO THE VP/HR TO ENSURE THE ORGANIZATION IS KEEPING CURRENT ON ALL COMPENSATION PRACTICES.

PART VI, SECTION C, QUESTION 19

DISCLOSURE OF DOCUMENTS

ON THE ORGANIZATION'S WEBSITE (WWW.YMCABOSTON.ORG) ANYONE IS ABLE TO DOWNLOAD A PDF FILE OF THE Y'S MOST CURRENT ANNUAL REPORT (THIS DOCUMENT INCLUDES THE FINANCIAL STATEMENTS OF THE DECEMBER 31, 2018 FINANCIAL AUDIT, THE STATEMENT OF FINANCIAL ACTIVITIES, AND THE CONSOLIDATED

Name of the organization YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

BOSTON, INC.

Employer identification number
04-2103551

STATEMENT OF FINANCIAL POSITION). THE CONFLICT OF INTEREST POLICY IS ALSO

AVAILABLE ON THE ORGANIZATION'S WEBSITE.

PART XI, LINE 9

OTHER CHANGES IN NET ASSETS

AMTS TRANSF TO YGBHRC \$(1,037,244)

BENEFICIAL INTEREST IN TRUST (112,285)

CHANGE IN FMV OF INTEREST RATE SWAPS 374,308

PRIOR YEAR ADJUSTMENTS - YGBRC 1,171,305

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TOTAL \$396,084

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ATTACHMENT 1

### 990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

| NAME AND ADDRESS   | DESCRIPTION OF SERVICES | COMPENSATION |
|--|-------------------------|--------------|
| DIAMOND HEAT<br>35 BELMONT STREET<br>NORTH ANDOVER, MA 01845             | HVAC CONTRACTOR         | 317,030.     |
| TRIANGLE2 SOLUTIONS<br>510 S. MAIN STREET<br>SPRINGFIELD, TN 37172       | STRATEGIC PLNG CNSLT    | 180,914.     |
| EASTERN INSURANCE GROUP, LLC<br>233 W CENTRAL STREET<br>NATICK, MA 01760 | INSURANCE SERVICES      | 291,614.     |
| KPMG, LLP<br>P.O. BOX 120511<br>DALLAS, TX 75312                         | ACCOUNTING SERVICES     | 161,648.     |
| LECLAIR RYAN P.O.BOX 780054 PHILADELPHIA, PA 19178-0054                  | LEGAL SERVICES          | 141,251.     |

Schedule O (Form 990 or 990-EZ) 2018 Page 2

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER Name of the organization Employer identification number BOSTON, INC. 04-2103551 ATTACHMENT 2

### FORM 990, PART X - INVESTMENTS - PUBLICLY TRADED SECURITIES

| DESCRIPTION       |        | BEGINNING<br>BOOK VALUE | ENDING<br>BOOK VALUE | COST<br>OR FMV |
|-------------------|--------|-------------------------|----------------------|----------------|
| FIXED INCOME      |        | 1,823,347.              | 1,496,582.           | FMV            |
| EQUITIES          |        | 10,714,874.             | 9,567,119.           | FMV            |
| HEDGED STRATEGIES |        | 1,420,202.              | 1,287,093.           | FMV            |
| CASH EQUIVALENTS  |        | 729,854.                | 426,809.             | FMV            |
| TANGIBLE ASSETS   |        | 416,955.                | 534,356.             | FMV            |
|                   | TOTALS | 15,105,232.             | 13,311,959.          |                |

### SCHEDULE R (Form 990)

# Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Go to www.irs.gov/Form990 for instructions and the latest information. ▶ Attach to Form 990.

OMB No. 1545-0047

2018

Inspection

**Employer identification number** 04-2103551

> Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. BOSTON, INC.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER

Name of the organization Department of the Treasury Internal Revenue Service

Part I

|         | (a) Name, address, and EIN (if applicable) of disregarded entity   | (b)<br>Primary activity | (c) Legal domicile (state or foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f) Direct controlling entity |
|---------|--|-------------------------|---|---------------------|---------------------------|-------------------------------|
| (1)     |  |                         |   |                     |                           |                               |
| (2)     |  |                         |   |                     |                           |                               |
| (3)     |  |                         |   |                     |                           |                               |
| (4)     |  |                         |   |                     |                           |                               |
| 9       |  |                         |   |                     |                           |                               |
| (c)     |  |                         |   |                     |                           |                               |
| (9)     |  |                         |   |                     |                           |                               |
| Part II | <b>Identification of Related Tax-Exempt Organizations.</b> Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. | organization ansv       | vered "Yes" on Foi                            | rm 990, Part IV,    | line 34, because          | it had                        |

one or more related tax-exempt organizations during the tax year.

| (a)<br>Name, address, and EIN of related organization                  | <b>(b)</b><br>Primary activity | ( <b>c</b> )<br>Legal domicile (state | (d)<br>Exempt Code section | (e)<br>Public charity status | glling                     | (g)<br>Section 512(b)(13)<br>controlled | 2(b)(13)       |
|--|--------------------------------|---------------------------------------|----------------------------|------------------------------|----------------------------|---|----------------|
|  |                                | or foreign country)                   |                            | (if section 501(c)(3))       | entity                     | entit                                   | y?             |
|  |                                |                                       |                            |                              |                            | Yes                                     | N <sub>o</sub> |
| (1) YMCA OF GB HUNTINGTON AVE REALTY CORP. 38-3854791                  |                                |                                       |                            |                              |                            |   |                |
| 316 HUNTINGTON AVENUE BOSTON, MA 02215                                 | LEASING                        | MA                                    | 501(C)(3)                  | 11B                          | Y BOSTON                   | ×                                       |                |
| (2)  |                                |                                       |                            |                              |                            |   |                |
|  |                                |                                       |                            |                              |                            |   |                |
| (3)  |                                |                                       |                            |                              |                            |   |                |
|  |                                |                                       |                            |                              |                            |   |                |
| (4)  |                                |                                       |                            |                              |                            |   |                |
|  |                                |                                       |                            |                              |                            |   |                |
| (9)  |                                |                                       |                            |                              |                            |   |                |
|  |                                |                                       |                            |                              |                            |   |                |
| (9)  |                                |                                       |                            |                              |                            |   |                |
|  |                                |                                       |                            |                              |                            |   |                |
| (7)  |                                |                                       |                            |                              |                            |   |                |
|  |                                |                                       |                            |                              |                            |   |                |
| For Paperwork Reduction Act Notice, see the Instructions for Form 990. |                                |                                       |                            |                              | Schedule R (Form 990) 2018 | ጻ (Form 99                              | 90) 2018       |

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Schedule R (Form 990) 2018

Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year. Part **Ⅲ** 

| (k)<br>Percentage<br>ownership  |        |   |     |     |     |     |     |     |   |
|---|--------|---|-----|-----|-----|-----|-----|-----|---|
| (j)<br>General or<br>managing<br>partner?   | Yes No |   |     |     |     |     |     |     | Part IV,  |
| (i) Code V - UBI amount in box 20 of Schedule K-1 (Form 1065)                       |        |   |     |     |     |     |     |     | on Form 990,  |
| (h) Disproportionate a liocators?   | Yes No |   |     |     |     |     |     |     | "sey" be  |
| (g)<br>Share of end-of-<br>year assets  |        |   |     |     |     |     |     |     | nization answer   |
| (f)<br>Share of total<br>income   |        |   |     |     |     |     |     |     | lete if the orgar   |
| Predominant income (related, unrelated, excluded from tax under sections 512 - 514) |        |   |     |     |     |     |     |     | <b>a Corporation or Trust.</b> Complete if the organization answered "Yes" on Form 990, Part IV |
| (d) Direct controlling entity   |        |   |     |     |     |     |     |     | e as a Corporati  |
| (c) Legal domicile (state or foreign  | (f)    |   |     |     |     |     |     |     | s Taxable   |
| (b) Primary activity  |        |   |     |     |     |     |     |     | ed Organization   |
| (a) Name, address, and EIN of related organization                                  |        |   |     |     |     |     |     |     | Identification of Related Organizations Taxable as  |
| N<br>N  |        | £ | (2) | (3) | (4) | (2) | (9) | (7) | Dom 1V  |

line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) (a) Name, address, and EIN of related organization | (b)<br>Primary activity | (c)<br>Legal domicile      | (d)<br>Direct controlling | (e)<br>Type of entity      | (f)<br>Share of total | <b>(g)</b><br>Share of                                     | (h)<br>Percentage | (i)<br>Section                    |
|--|-------------------------|----------------------------|---------------------------|----------------------------|-----------------------|--|-------------------|-----------------------------------|
|  |                         | (state or foreign country) | entity                    | (C corp, S corp, or trust) |                       | end-of-year assets ownership 512(b)(13) controlled entity? | ownership         | 12(b)(13)<br>ontrolled<br>entity? |
|  |                         |                            |                           |                            |                       |  | <b>\</b>          | Yes No                            |
| (1) CHARITABLE REWAINDER TRUST (5)                     |                         |                            |                           |                            |                       |  |                   |                                   |
|  | INVESTING               | MA                         | Y BOSTON                  |                            |                       |  |                   | ×                                 |
| (2)  |                         |                            |                           |                            |                       |  |                   |                                   |
|  |                         |                            |                           |                            |                       |  |                   |                                   |
| (3)  |                         |                            |                           |                            |                       |  |                   |                                   |
|  |                         |                            |                           |                            |                       |  |                   |                                   |
| (4)  |                         |                            |                           |                            |                       |  |                   |                                   |
|  |                         |                            |                           |                            |                       |  |                   |                                   |
| (5)  |                         |                            |                           |                            |                       |  |                   |                                   |
|  |                         |                            |                           |                            |                       |  |                   |                                   |
| (9)  |                         |                            |                           |                            |                       |  |                   |                                   |
|  |                         |                            |                           |                            |                       |  |                   |                                   |
| (7)  |                         |                            |                           |                            |                       |  |                   |                                   |
|  |                         |                            |                           |                            |                       |  |                   |                                   |
|  |                         |                            |                           |                            |                       | Schedule R (Form 990) 2018                                 | የ (Form 990       | ) 2018                            |

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# Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36. Part V

| Not      |  | :                          | ;<br>:<br>:              |   | Yes                 | o l        |
|----------|--|----------------------------|--------------------------|---|---------------------|------------|
| _        | During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?                          | organizations listed I     | n Parts II-IV?           | 1   |                     | >          |
| Ø        |  |                            |                          | - ;<br>- ;                                |                     | د  ۵       |
| Q        | <ul> <li>Gift, grant, or capital contribution to related organization(s)</li></ul>   |                            |                          | <u>α</u>                                  |                     | <          |
| ပ        | : Gift, grant, or capital contribution from related organization(s)  |                            |                          | 10  |                     | $\times$   |
| 0        |  |                            |                          | 19  | ×                   |            |
| •        |  |                            |                          | - <del>-</del>                            |                     | $ \times$  |
| •        |  |                            |                          | -<br>-<br>-<br>-                          |                     |            |
| 4-       | Dividends from related organization(s)   |                            |                          | #   |                     |            |
| 0        | Sale of assets to related organization(s)  |                            |                          | 19  |                     | $\bowtie$  |
| 2 د      |  |                            |                          | 4   |                     | ×          |
| -        | Exchange of assets with related organization(s)  |                            |                          | :   |                     | ×          |
| -        | Lease of facilities equipment, or other assets to related organization(s)  |                            |                          | <del> </del> =                            |                     | $ \times$  |
| •        |  |                            |                          |   |                     | >          |
| ¥        | t. Lease of facilities, equipment, or other assets from related organization(s)  |                            |                          |   |                     | ۵          |
| -        | Performance of services or membership or fundraising solicitations for related organization(s)   |                            |                          | =   |                     | $\times$   |
| Ε        |  |                            |                          | 1m  | _                   | $\bowtie$  |
| _        |  |                            |                          | 1n  |                     | $ \times $ |
| 0        |  |                            |                          | 10  |                     | ×          |
|          |  |                            |                          |   |                     |            |
| Q        | Reimbursement paid to related organization(s) for expenses   |                            |                          |   |                     | $\times$   |
| σ        |  |                            |                          |   |                     | $\times$   |
|          |  |                            |                          | •   |                     |            |
| _        |  |                            |                          | -<br>:<br>:                               | <                   |            |
| တ        | Other transfer of cash or property from related organization(s).   |                            |                          |   |                     | $\times$   |
| 7        | If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | e, including covered       | relationships and transa | ction threshol                            | ds.                 |            |
|          | (a) Name of related organization   | (b) Transaction type (a-s) | (c)<br>Amount involved   | (d) Method of determining amount involved | termining<br>volved | _          |
| 5        | YMCA OF GB HUNTINGTON AVENUE REALTY CORP   |                            | 16,663,100.              | NBV                                       |                     |            |
| (2)      | YMCA OF GB HUNTINGTON AVENUE REALTY CORP   |                            | 1,037,244.               | FMV                                       |                     |            |
| (3)      |  |                            |                          |   |                     |            |
| <u>4</u> |  |                            |                          |   |                     |            |
| (2)      |  |                            |                          |   |                     |            |
| 9        |  |                            |                          |   |                     |            |
| ASI      |  |                            | Sch                      | Schedule R (Form 990) 2018                | າ 990) 2            | 018        |

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Schedule R (Form 990) 2018

## Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37. Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

|                                      |                      |   |   |   | -                               | -  |                                   |   |   |                          |
|--------------------------------------|----------------------|---|---|---|---------------------------------|--|-----------------------------------|---|---|--------------------------|
| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under | (e) Are all partners section 501(c)(3) organizations? | (f)<br>Share of<br>total income | (g)<br>Share of<br>end-of-year<br>assets | (h) Disproportionate allocations? | (i)<br>Code V - UBI<br>amount in box 20<br>of Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? | (k) Percentage ownership |
|                                      |                      |   | sections 512-514)   | Yes No  |                                 |  | Yes No                            |   | Yes No                                    |                          |
| (1)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
|                                      |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (2)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (3)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
|                                      |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (4)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (5)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (9)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (7)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (8)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (6)                                  |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (10)                                 |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (11)                                 |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (12)                                 |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (13)                                 |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (14)                                 |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (15)                                 |                      |   |   |   |                                 |  |                                   |   |   |                          |
| (16)                                 |                      |   |   |   |                                 |  |                                   |   |   |                          |
|                                      |                      |   |   |   |                                 |  | 1                                 | 420   | Schodule B (Eem 990) 2049                 | 0001 2040                |

Schedule R (Form 990) 2018

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### Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.